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**The Impact of Exchange Rate Volatility on Czech
Real Export: Theory and Empirical Investigation
Extended for Bilateral Trade Flows with Euro Zone
Countries**

Diploma Thesis

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**Vliv volatility směnného kurzu na reální export
České republiky: teorie a empirická studie rozšířena
o obchod se zeměmi eurozóny**

Diplomová práce

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Prohlášení

Prohlašuji, že jsem diplomovou práci na téma „Vliv volatility směnného kurzu na reální export České republiky: teorie a empirická studie rozšířena o obchod se zeměmi eurozóny“ vypracoval samostatně. Veškerou použitou literaturu a podkladové materiály uvádím v příloženém seznamu literatury.

V Praze dne

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Podpis

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Abstract

This diploma thesis deals with the impact of real exchange rate volatility on real export of the Czech Republic. In the first part, theoretical aspects of this relationship are examined, explaining both - positive and negative – effects on bilateral and aggregate trade flows, as there is still no clear-cut conclusion about this impact. Furthermore, the issues of measuring exchange rate variability are discussed and the overview of different empirical results is provided as well. Further on, empirical data and econometric tools are employed to capture the relationship between real export and its main determinants for the case of Czech Republic in the past decade. After the brief theoretical introduction to time series econometrics, the particular export demand model is proposed and various cointegration techniques are explained and applied to examine the long-run equilibrium but also short-run dynamics. Some adjustments of the standard export demand model are made to capture specific conditions of the transforming economy of Czech Republic, such as monetary crisis in late nineties or change of exchange rate regime. In the last part of the work, estimation of the parameters of bilateral real export demand model for the case of Czech main trading partners from Euro zone such as Germany, France, Italy, Spain and Netherlands is provided to explain the differences using effective exchange rate comparing to bilateral exchange rates.

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Introduction

Since the collapse of Bretton-Woods system in 1973, the effects of exchange rate volatility on exports have been examined in a great deal of literature. The extent to which this volatility affects the volume of trade is an empirical question and there is no clear-cut conclusion on its impact. In this thesis, the attention will be focused on theoretical explanations of both - positive and negative - effects of real exchange rate variability on bilateral and aggregate trade flows. The issues of measuring this variability are discussed and the overview of different empirical results is provided as well.

Further on, empirical data and econometric tools are employed to capture the relationship between real export and its main determinants for the case of Czech Republic in the past decade. After the brief theoretical introduction to time series econometrics, the particular aggregate export demand model is proposed and various cointegration techniques are explained and applied to examine the long-run equilibrium but also short-run dynamics. In the initial part, the aggregate model capturing overall export volumes that works with effective exchange rate will be used. The following part deals with the estimation of the parameters of the adjusted bilateral export demand model for the trade flows from Czech republic to its main trading partners, which are using Euro as their national currency. Finally, model using effective exchange rate will be compared with models using bilateral exchange rate to capture the effects of exchange rate volatility on aggregate and partial level.

1. Theoretical Part

1.2. Theoretical Aspects of the Relationship between Exchange Rate Volatility¹ and Trade

1.2.1. Types of Exchange Rate Variability

Substantial increase of the degree of variability of exchange rate movements since the beginning of the generalized floating in 1973 have led policymakers and economists to investigate the nature and extend of the impacts of such movements on the volumes of trade. Theoretical analysis suggests that uncertainty generated by greater exchange rate variability may induce risk averse agents to reduce trade volumes or increase trade prices². Two types of exchange rate variability can be distinguished: volatility and misalignment.

Volatility refers rather to short-term (day-to-day or month-to-month) fluctuations of nominal or real exchange rates³. Since the collapse of Bretton-Woods system, volatility has increased substantially.

Many economists have attempted to analyze whether the increase of exchange rate volatility in post Bretton-Woods era has led to a decline in the growth of trade but no clear evidence of a significant adverse effect of volatility on trade has emerged from empirical analysis and studies dealing with exchange rate volatility yielded mixed results. Two main reasons may contribute to explanation of the failure to establish a significant link: measurement problems and the development of hedging instruments.

Even the studies that detect a significant link show that sensitivity of trade to volatility is relatively low. On the other hand, despite this low sensitivity, the impact might be large due to the high magnitude of volatility which was the case after the collapse of Bretton Woods system. Various studies estimated the direct impact of this break-down to be the reduction of world trade by roughly 3%. By contrast, as the exchange rate volatility within EMS was already very low, its approximate doubling that occurred in 1992 could have only decreased

¹ In this study, the terms exchange rate volatility and exchange rate variability are used as synonyms.

² This is the case if the risk is borne by exporters. If the risk is borne by importers, increased risk caused by higher variability of exchange rates, depress import demand and causes market prices to fall.

³ Real exchange rate is nominal exchange rate corrected for inflation.

intra-EU trade by less than 1% according to some authors⁴. However, the conclusion that international trade flows are only marginally affected by a rise in exchange rate volatility does not imply that such rise has no harmful effects. Among others, it might contribute to a decline in consumer and business confidence and bring about a slowdown of economic growth.

Another type of exchange rate variability mentioned above is so called misalignment. Contrary to volatility which is a short-term phenomena, misalignment refers to persistent departures (under- or overvaluation) of real exchange rates from their equilibrium values, i.e. values consistent with their macroeconomic fundamentals. By contrast to the link between volatility and trade, here is a consensus in the empirical literature on the negative impact of misalignment on trade. Persistent misalignments may have several adverse effects. They may distort trade and thus indirectly lead to increase of protectionist measures. They may also negatively affect investment and lead to a worldwide misallocation of resources, which retards growth. At world level, it is regarded that misalignment effects contributed significantly to the decline on volumes of trade after 1973 although this effect was lower than the trade policy and income effects.

1.2.2. Impact of Exchange Rate Variability on Trade

Basically, there are two underlying theories explaining opposite effects, that bilateral exchange rate volatility, nominal or real, might have on trade. On the one hand, there are studies supporting the hypothesis that exchange rate volatility hampers trade. It might seem self evident, that for risk averse market participants, exchange risk is implicitly a cost, or is avoidable at an explicit cost, and that this risk in a given transaction is proportional to the prospective variability of the bilateral exchange rate applicable for that transaction. Market participants will thus by growing exchange rate volatility favor domestic to foreign trade at the margin. The argument thus views trading parties as facing undiversified exchange risk; if hedging is impossible or costly, traders are risk-averse and risk-adjusted expected profits from trade will fall when exchange risk increases. Akhtar and Hilton (1984), Cushman (1983), Kenen and Rodrik (1986), Koray and Lastrapes (1989), Thursby and Thursby (1987) provide evidence to support this view.

⁴ European Commission, Directorate-General for Economic and Financial Affairs: "The Impact of Exchange Rate Movements on Trade within the Single Market", Reports and Studies, No. 4, 1995

The usual analysis goes as follows. We assume two countries, A and B, where a firm located in country A selling its entire product in country B produces only one commodity, has no market power and does not import any intermediate goods. The firm is paid in foreign currency and converts the proceeds of its exports at the current exchange rate, which varies in an unpredictable fashion because there are by assumption no hedging possibilities as future contracts for fixed exchange rates. In addition, because of costs involved in adjusting the scale of production, the firm must make timely decisions in advance of any subsequent exchange rate movements. It therefore cannot alter its output in response to favorable or unfavorable shifts in the profitability of its exports arising from these movements. In such situation, change of profitability of the firm is solely dependent on the exchange rate. Assuming managers of our firm to be risk averse, greater volatility in the exchange rate will lead to an output and thus also export reductions in order to reduce the exposure to risk. Explaining it in another way, if the firm is risk averse, it would be willing to incur additional costs to avoid risk, so that the risk if not hedged is an implicit cost. This cost increase will *ceteris paribus* lead to an increase of the supply price for each quantity of export. The overall decline of output might therefore be strongly dependent on the price elasticity of imports in country B⁵.

Another reason explaining why trade may be adversely affected by exchange rate volatility stems from the assumption that the firm cannot alter factor inputs in order to adjust optimally to movements in exchange rates. However, when this assumption is relaxed and firms can adjust one or more factors of production in response to movements in exchange rates, increased variability can in fact create profit opportunities. The effect of such volatility depends on the interaction of two forces at work. Firstly, if the firm can adjust inputs to both high and low prices, its expected or average profits will be larger with greater exchange rate variability because it will sell more when price is high and vice versa. Secondly, considering the risk aversion, the higher variance of profits has an adverse effect on the firm and constitutes a disincentive to produce and to export. If risk aversion is relatively low, the positive effect of greater price variability on expected profits outweighs the negative impacts of the higher variability of profits, and the firm will raise the average capital stock and the level of output and exports.

There is one more aspect of the relationship between trade and exchange rate volatility which is worth to mention and it is the role of “sunk costs”. Much of the international trade

⁵ We further suppose for simplicity, that our firm sells in a forward market in country B so it knows exactly the future price of its product at the time it incurs its cost of production.

consists of differentiated manufactured goods that typically require significant investment by firms to adapt their products to foreign markets, to set up marketing and distribution networks and to set up production facilities specially designed for export markets. This sunk costs will than make firm less responsive to short-run movements in the exchange rate because they will tend to adopt wait-and-see approach, i.e. to stay in the export markets as long as they are able to cover their variable costs and wait for the turnaround in the exchange rate movements to recoup their sunk costs.

In the finance literature on real options, several authors like McDonald and Siegel (1986), Krugman (1989), Dixit (1989) explored the implications of sunk costs in the context of an “options” approach that has been further applied by Franke (1991) and Sercu and Vanhulle (1992). The key idea is that the exporting firm can be regarded as owing an option to leave the export market, and a firm not currently exporting can be viewed as owing an option to enter the market in the future. Exporting is an option which is exercised if profitable. The decision to enter or exit the export market involves considering explicit fixed and variable costs as well as the costs of exercising the option to enter or leave the market summarily named as transaction costs. If the firm starts exporting, it incurs the costs of entering the foreign market. A firm which stops exporting incurs exit costs.

Similar to the value of stock option, the value of this export strategy depends on exchange rate volatility. The greater the volatility, the greater the value of keeping the option, hence the larger the range of exchange rates within which the firm delays action by staying in the export markets or staying out if it has not yet entered. This suggests that increased exchange rate volatility would increase the inertia in entry and exit decisions.

So far I have mentioned only the situations, when the only variable changes with the change of the volatility of the exchange rate, i.e. the partial equilibrium. All other developments that might have possible effects on the level of trade remained unchanged. However, the factors which are generating the exchange rate movements are very likely to have an impact also on the other aspects of the economic environment which will in turn have an effect on trade flows. Therefore, in general equilibrium framework it is important to take into account of the interaction of all major macroeconomic variables to get a more complete picture of the relationship between exchange rate variability and trade.

Analysis of that kind has been provided by Bacchetta and Van Wincoop (2000) where they developed a simple, two country general equilibrium model. Uncertainty in such model

arises primarily from monetary, fiscal and technology shocks and they compared the level of trade and welfare for fixed and floating exchange rate arrangements. Two main conclusions were reached. Firstly, there is ambiguous relationship between level of trade and the type of exchange rate arrangement. Trade can be higher or lower under either exchange rate arrangement depending on preferences of consumers regarding the tradeoff between consumption and leisure. A monetary expansion in a country would depreciate its exchange rate causing it to reduce its imports. On the other hand increased demand resulting from monetary expansion could partly or fully offset the exchange rate effect. The second conclusion is that the level of trade does not necessarily have to serve as a good index of welfare in a country and therefore there is not clear cut relationship between levels of trade and welfare in comparing exchange rate systems. The welfare of the country is determined by the volatility of consumption and leisure.

Koren and Szeidl (2003) developed a model that brings out clearly the interactions among the most important macroeconomic variables. They showed, that what matters is not the unconditional variability of the exchange rate as a proxy for risk, as used in most of empirical works in literature, but rather that the exchange rate uncertainty could influence trade levels and prices through covariances of the exchange rate with the other key variables in the model. In their general equilibrium context, they pointed out that it is not uncertainty in the exchange rate per se that matters, but rather whether risk uncertainty multiplies or reduces firm's other risk on the supply and demand side and ultimately whether it exacerbates the risk faced by consumers.

Another analysis of the impact of exchange rate volatility on the welfare costs was provided by Obstfeld and Rogoff (1998) where they extended the "new open-economy macroeconomic model" to an explicitly stochastic environment. The risk has an impact on the price-setting decisions of firms and hence on output and international trade flows. Providing an illustrative example they came up to the result that the reduction of the variance of exchange rate to zero by pegging the exchange rate could result in a welfare gain of up to one percent of GDP.

Finally, Bergin and Tchakarov (2003) provided an extension of the above mentioned model by applying it to more realistic conditions including incomplete asset market and investment by firms. They calculated that the welfare costs of exchange rate uncertainty are generally quite small, on the order of one tenth of the percent of consumption, thus significantly lower than those of Obstfeld and Rogoff (1998).

1.3. Empirical Results on the Relationship between Exchange Rate Volatility and Trade

The early empirical works on the effect of exchange rate volatility on the volumes of trade provided by IMF study in 1984 did not yield consistent results, with much of the work showing little or no support for negative effect. One of the first works by Hooper and Kohlhagen (1978) used the model of Ethier (1973) for traded goods and derived equations for export prices and quantities in terms of the costs of production, reflecting both imported and domestic inputs, other domestic prices, domestic income and capacity utilization. Nominal exchange rate risk was measured by the average absolute difference between the current period spot exchange rate and past forward exchange rate. The authors examined the effects of exchange rate volatility on aggregate and bilateral trade flows and export prices in 1965-75 and their regression analysis covered the bilateral trade of Germany and United States with other industrialized countries (G-7 except Italy). They could not find any significant evidence of impact on the volumes of trade, although import and export prices appeared to be affected. This findings has been widely cited and was not challenged until recently.

Cushman (1983) followed the methodology adopted by Hooper and Kohlhagen (1978) extended the sample size and studied the effects of volatility in real exchange rates. He measured volatility by standard deviations of quarterly changes in real rates. Of 14 sets of bilateral trade flows in 1965-1977, he found that volatility had significant negative effects on six flows (U.S. exports to Canada, France and Japan and U.S. imports from Canada and Japan and German exports to UK).

Finally IMF (1984) used a simplified version of Cushman's model to estimate bilateral exports between the G-7 countries from the first quarter of 1969 to the end of 1982, with real GNP, the real bilateral exchange rate, relative capacity utilization, and the variability measured as the standard deviation of the percentage changes in the exchange rate over the preceding five quarters. The variability had a significantly negative coefficient in only two cases, while positive coefficients were significant in several cases. There are several factors that might explain the lack of robustness in this early work. Firstly, as mentioned above, theoretical considerations do not provide clear support for the conventional assumption that the exchange rate volatility has a negative impact on the volume of trade. Secondly, the sample period was relatively short and finally the specification of estimating equations was

typically rather crude, consisting of a few macro variables from standard trade equations used at that time.

Akhtar and Hilton (1983) estimated volume and price equations for German and U.S. multilateral trade in the floating period. The exchange rate risk was represented by measures of nominal and real exchange rate variability (the standard deviations of daily effective exchange rates within each quarter). They found that nominal exchange rate variability had statistically significant effects on both countries' manufactured exports and on German manufactured imports. Their results for real variability were mixed but broadly consistent with those for nominal variability.

McKenzie (1999) stressed the point that at theoretical level, models leading to both positive and negative effects of variability on trade have been constructed, and a priori there is no clear case that one model should be regarded superior to another one. However, he finds that the most recent contributions to the literature have been more successful in obtaining a statistically significant relationship between volatility and trade, which he attributes more careful attention to the specification of estimation technique and the measure of volatility used. There also might be a threat of the "publishing bias" where publishers prefer papers providing significant results, no matter whether there is positive or negative correlation.

Recent work on this topic employing the gravity model has found some significant evidence of a negative relationship between exchange rate variability and trade⁶. The gravity model in its basic form shows bilateral trade flows between countries as depending positively on the product of their GDPs and negatively on the geographical distance from each other.⁷ Countries with larger economies tend to trade more in absolute terms while distance can be viewed as a proxy for transportation costs which acts as an impediment to trade. In addition, population is often included as an explanatory variable as an additional measure of country size. In many applications, several dummy variables are added to control for shared characteristics that would increase the likelihood of trade between countries, such as common borders, common language or membership in a free trade association. To these equations, measures of exchange rate variability are added to see if this proxy for exchange rate risk has a separate, identifiable effect on trade flows after all other major factors have been taken into account.

⁶ See Frankel and Wei (1993), Wei (1999), Dell' Ariccia (1999), Rose (2000) and Tenreyro (2003)

⁷ See McCallum (1995), Coe et al. (2002) or Deardorff (1998)

Dell' Arriccia (1990) provides a systematic analysis of exchange rate volatility on the bilateral trade of the EU 15 plus Switzerland over the 20-year period from 1975-1994 using four different measures of exchange rate uncertainty: the standard deviation of the first difference of the logarithm of the monthly bilateral nominal exchange rate, that of real exchange rate, the sum of squares of forward errors and the percentage difference between the maximum and minimum of the nominal spot rate. In his basic regressions, exchange rate volatility has a small but significantly negative impact on trade: eliminating volatility to zero in 1994 would have increased trade by amount ranging from 10-13 percent, depending on the particular measure of volatility. The results for both nominal and real variability are very close, which is not surprising given that in the sample the two exchange rate measures are highly correlated.⁸

One of the most thorough surveys was made by Rose (2000) where he employed the gravity approach to examine a set of 186 countries for 5 years (1970, 1975,...1990). His main aim was to measure the impact of currency unions on members' trade, but he also uses his model to test for the effects of exchange rate volatility on trade. The measure of volatility he primarily used is the standard deviation of the first difference of the monthly logarithm of the bilateral nominal exchange rate, which was computed over five years preceding the year of estimation. In his benchmark results using the pooled data, he found a small but statistically significant negative effect: the reduction of volatility by one standard deviation (7 percent) around the mean (5 percent) would increase bilateral trade by about 13 percent, which is similar to the conclusion of Dell' Arriccia mentioned above. However, when random effects are incorporated into the estimation, the magnitude of the effect of volatility on trade is reduced to about third of the benchmark estimate, or approximately 4 percent.

Finally, a recent paper by Tenreyo (2003) casts some doubts on the robustness of Rose's results. She used similar gravity equation as Rose did, broad sample of countries and annual data set from 1970-97 but slightly different measure of volatility⁹. Tenreyo found that the effect of reduction of volatility from its sample mean of about 5 percent to zero results in an increase of trade of only 2 percent which just highlighted the problems of estimation that will be more thoroughly described in following chapter.

⁸ Dell' Arriccia goes further on and takes into account of the simultaneity bias that can result from central banks; attempt to stabilize their exchange rates with their main trading partner. If they were successful, there would be a negative association between exchange rate variability and the level of trade, but it would not reflect causation from the former to the latter.

⁹ The standard deviation of the log change in monthly exchange rates is measured only over the current year.

1.4. Measuring Exchange Rate Volatility

A great deal of literature has been dedicated to our issue so far and there is still no consensus on the appropriate method for measuring the exchange rate volatility. The lack of agreements is the result of the number of factors. As mentioned in previous chapters, there is no generally accepted model of firm behavior that is subject to risk arising from fluctuations in exchange rates and other variables. As a result, theory cannot provide definitive guidance as to which measure is more proper. Furthermore, the scope of the analysis will dictate to some extent the type of measure used. If advanced countries are being surveyed, we should take into account the effect of forward markets for the assessment of exchange rate volatility on trade, whereas this would not be possible if we extend our analysis also to larger number of developing countries. Another feature of exchange rate volatility that needs to be taken into account is the time horizon, over which the variability is measured as well as whether it is unconditional volatility or rather the unexpected movement in the exchange rate relative to its predicted value that is the relevant measure. Finally, the level of aggregation of trade flows being concerned will also play role in determining the most suitable measure of the exchange rate to be used.

Methodologically, the basic building block in the analysis is the volatility in the exchange rate between the currencies of each pair of countries in the sample because it allows for the best control for a variety of factors other than volatility that could affect the trade. As a result, the change of detecting an impact of the exchange rate volatility on trade improves.

1.4.1. Effective exchange rate volatility

For the descriptive part of my study, which looks at the exchange rate volatility facing Czech Republic as a whole, it is necessary to aggregate the bilateral volatilities using trade shares as weighted to obtain what is referred to as the “effective volatility” of country’s exchange rates. This ensures that the measures of volatility in the descriptive and econometric parts of the study are fully consistent.

Such a measure of effective volatility presupposes that the exchange rate uncertainty facing an individual firm is the average of the variability of individual bilateral exchange rates (Lanyi and Suss, 1982). However, if a trading firm engages in international transactions with

a wide range of countries, any tendency for exchange rates to move in opposite directions would offset the overall exposure of the firm to exchange rate risk. This would argue for using the volatility of a country's effective exchange rate as the measure of exchange rate uncertainty facing the country. This method seems particularly suitable for developed economies, where much trade is undertaken by multinational corporations.

It is also important to realize, that the degree of exchange rate variability to which a country is exposed is not necessarily closely related to the type of exchange rate regime it has adopted. A country may peg its currency to an anchor currency but will float against the other currencies if the anchor does as well. Therefore, as with effective exchange rates, the effective volatility is a multidimensional concept (Polak, 1988). Pegging can reduce nominal exchange rate volatility vis-à-vis one trading partner, but it can by no means eliminate overall exchange rate variability.

1.4.2. Nominal vs. Real Exchange Rate Volatility

The choice between nominal and real exchange rates depends in part on the time dimension that is relevant for the economic decision being taken. In the short-run, where costs of production are known and import and export price have already been set, the exchange rate exposure of a firm is a function of the nominal exchange rate. However, the decision to engage in international transactions stretches over a longer time period, during which import and export prices in foreign currency as well as costs of production will vary. From this point of view, exchange rates measured in real terms are more appropriate. Nevertheless, as real and nominal exchange rates tends to move closely together, given the stickiness of domestic prices, the choice of which one to use is theoretically not likely to affect significantly the econometric results.

There has been conflicting argument as to whether exchange rate uncertainty is better measured by nominal or real exchange rate volatility. Studies by Hooper and Kohlgarten (1978), Akhtar and Hilton (1984), among others, have found significant trade flows effects of nominal exchange rate volatility, while Cushman (1983), Kenen and Rodrik (1986) and Thursby and Thursby (1985) have found significant trade flows effects of real exchange rate volatility. Consequently, the models have been constructed using the nominal and real

exchange rate volatility but the results were quantitatively similar¹⁰. Anyway, real rates are considered preferable to nominal ones on theoretical grounds and will be used as a benchmark in the empirical part later. Consumer prices are used to construct the real rates because they are the most widely available measures of domestic prices¹¹.

While exchange rates are often highly volatile, the extent to which they are a source of uncertainty and risk depends on the degree to which exchange rate movements are foreseen. When hedging instruments are available, the predicted part of exchange rate volatility can be hedged away and hence may not have much effect on trade. This suggests that the appropriate measure of risk should be related to deviations between actual and predicted exchange rates. One of the possibilities along these lines would be to use the forward rate as the prediction of the future spot rate and to use the difference between the current and previous period forward rate as an indicator of exchange rate risk. The major problem of this approach is that the forward rate is not always a good predictor of future exchange rates. In addition, the quotations are available only for the main currencies.

More generally, there is a wide range of methods – ranging from structural models to time series equations using autoregressive conditional heteroscedasticity (ARCH)/generalized ARCH (GARCH) approaches¹², for example – that could be used to generate predicted values of exchange rates (McKenzie, 1999)¹³. However as pointed out by Meese and Rogoff (1983), there are inherent difficulties in prediction of exchange rates. Therefore my study adopts the approach followed in much of the work on the topic and uses a measure of the observed volatility of exchange rates as the benchmark. A time varying measure of exchange rate volatility is included in my model in order to account for the periods of high and low exchange rate uncertainty¹⁴. The variable is constructed by the moving sample standard deviation of the first difference of logarithms of the exchange rates. This measure is

¹⁰ Chowdhury, A.R.: “Does the Exchange Rate Volatility Depress Trade Flows? Evidence from Error-Correction Models”; *The Review of Economics and Statistics*, vol. 75, No. 4 (Nov. 1993), 700 - 706

¹¹ Results from regressions using nominal exchange rates could be obtained from author upon request.

¹² ARCH and GARCH models are especially useful in analyzing financial time series such as stock prices, inflation rates and exchange rates. A distinguishing feature of these models is that the error variance may be correlated over time because of the phenomenon of volatility clustering.

¹³ For more information of ARCH/ GARCH models see: R.Engle, “Autoregressive Conditional Heteroscedasticity with Estimates of the Variance of United Kingdom Inflation”, *Econometrica*, vol. 50. no. 1, 1982, pp. 987-1007 or also A. Bera and M. Higgins, “ARCH models: Properties, Estimation and Testing”, *Journal of Economic Surveys*, vol. 7, 1993, pp. 305-366.

¹⁴ Since there is no unique way to measure the exchange rate uncertainty, empirical research on its effects has generally used some measure of exchange rate variability as a proxy for uncertainty. See Akhtar and Hilton (1984) for a discussion on this issue.

similar to those used in much of the literature (for example, Kenen and Rodrik (1986), Koray and Lastrapes (1989), Lastrapes and Koray (1990), Chowdhury (1993)). This measure has the property of being equal to zero if the exchange rate follows a constant trend, which presumably could be anticipated and therefore would not be a source of uncertainty. Moreover, Koray and Lastrapes (1989) have shown, that this measure captures the temporal variation in the absolute magnitude of changes in real exchange rates, and therefore exchange risk over time.

Finally, it is also useful to mention the role of the currency invoicing. Very often, trade between a pair of countries, especially between two developing countries, is not invoiced in the currency of either country. Instead, a major currency – especially the U.S. dollar – is often used as an invoicing currency. It might appear that the volatility of exchange rate between the currencies of the two trading partners is not relevant to consider at all. For example if Chinese exports to India are invoiced in U.S. dollars, it might seem that the Chinese exporters would care only about the fluctuations between U.S. dollar and the Chinese Yuan, but not between the Indian rupee and the Chinese Yuan. However, this view is not correct. Any fluctuations between the Chinese Yuan and the Indian rupee, holding constant the Chinese Yuan/U.S.Dollar rate, must reflect fluctuations in the Indian rupee/U.S. dollar rate. As the latter could have an impact on the Indian demand for Chinese exports, fluctuations in the Chinese Yuan/Indian rupee exchange rate would also affect Chinese exports to India even if the trade is invoiced in U.S. dollars. In general, the choice of invoicing currency does not alter the effect of exchange rate volatility on trade.

2. Empirical Part

2.1. Introduction

As mentioned in theoretical part above, the impact of exchange rate volatility on trade and export itself has been reported in a great deal of literature but no clear-cut results have been achieved so far. Many previously examined export demand models were often very restrictive, forcing the effects of the regressors to be felt fully contemporaneously, or, as in the case of, for example, stock adjustment models, they implicitly force the coefficient of regressors to have the same lag pattern. One way or another, the regressions are very likely to be misspecified and the resulting parameter estimates therefore biased. This problem is obvious especially in the case of exchange rate variability and relative price estimates, because the effects of these variables are believed to be built slowly and trade flows with statistically significant lags¹⁵. Forcing these effects to be felt instantly, or with the same velocity as changes in activity may have contributed to the mixed or statistically insignificant estimates that have been obtained¹⁶.

As a benchmark for the investigation of the impact of exchange rate volatility on Czech exports, the export demand model proposed by Arize (1995) was chosen.

There are at least three aspects that distinguish his analysis from most previous studies. First, his dynamic modeling of export demand does not follow the restrictive simple stock adjustment mechanism that has been commonly used in several studies. Instead of that, less binding process based on modified error-correction model is used¹⁷. Second, the level of specification used in previous studies has not recognized that real exports and some of its proposed determinants such as world real income are, a priori, potentially non stationary integrated variables. Previously mentioned mixed results of the impacts of exchange rate variability on trade could be partly explained by neglecting the consideration of nonstationarity¹⁸. That is why the properties of individual time-series in this study are

¹⁵ Arize, G.: "The Effects of Exchange-rate Volatility on U.S. Exports: An Empirical Investigation", *Southern Economic Journal* 62, 34-43, 1995

¹⁶ These mixed results have been discussed in detail in Pozo (1992) or Bailey, Tavlas and Ulan (1986)

¹⁷ For more information see: Johansen, S.: "Statistical Analysis of Cointegrating Vectors"; *Journal of Economic Dynamics and Control*, June-September 1988, 708-712 and Engle, R., and Granger, C.W.J.: "Cointegration and Error Correction: Representation, Estimation and Testing"; *Econometrica* 55, 1987, 251-276

¹⁸ My results shown below suggest that exchange rate volatility is nonstationary as well.

established prior to testing for cointegration. Series that are integrated of different order cannot be cointegrated¹⁹.

Further on, the OLS²⁰ framework is applied to estimate cointegrating vectors among the integrated time series. In the final step, the estimated error-correction term is incorporated into the error-correction model. Last but not least distinguishing feature of Arize's model concerns the measurement of the exchange rate volatility. In this section, two similar versions of exchange rate volatility were chosen as a proxy for exchange rate uncertainty. The effect of exchange rate volatility on Czech export is estimated using a five- and eight-quarter moving average of the variance of the first difference of exchange rate²¹.

The rest of this empirical part is organized as follows. Section 2 includes the brief introduction to the theory of time series econometrics and basic issues of stationarity and possible problems emanating from non-stationarity of time series are discussed as well. Furthermore the process of transformation of non-stationary time series including cointegration and error correction mechanism is explained. Section 3 specifies the particular aggregate export demand model²². Possible adjustments of Arize's model emanating mainly from different conditions of Czech economy comparing to U.S. are outlined here as well. The following section describes two cointegration techniques used. Next section of this Part is dedicated to the examination of bilateral trade flows from Czech Republic to main trading partners using Euro as national currency involving Germany, France, Italy, Spain and Netherlands. Part 3 summarizes the results from particular regressions and the main conclusions are revised in Part 4. Quarterly data used in this study were published by International Monetary Fund²³ and cover observations from 1995:1 to 2005:1. Quarterly data generating "EURO" time series for bilateral trade models are from the same source and cover period from 1999:4 to 2006:4.

¹⁹ I will briefly explain the theory of cointegration in separate chapter.

²⁰ Ordinary Least Squares

²¹ The use of this unconditional measure was criticized by Jansen (1989) on the grounds that it lacks a parametric model for the time varying variance of exchange rate. Therefore employing another model as a proxy for exchange rate uncertainty proposed by Engle (1983), which is now well known as ARCH – autoregressive conditional heteroscedasticity model might be appropriate but it is out of scope of this study. It specifies the variance of a variable as a function of the expected squares of the lagged value of the error term from an auxiliary regression determining the mean of the variable of interest.

²² Proposed in Arize (1995)

²³ International Financial Statistics (CD-ROM), International Monetary Fund, May 2005

2.2. Time Series Econometrics²⁴

The main aim of this chapter is to provide the reader with the basic theoretical concepts of forecasting in time series, to outline possible problems and explain suggested solutions.

The first issue to deal with is the problem of non-stationarity, as the work based on time series data assumes that the underlying time series are stationary. So what exactly do we mean under the term stationary stochastic process²⁵? Broadly speaking, we consider the stochastic process to be stationary²⁶ if its mean and variance are constant over time and the value of the covariance between the two time periods depends only on the distance or lag between the two time periods and not on the actual time at which the covariance is computed²⁷. The assumption of stationarity is important as it simplifies the statements of the large numbers and central limit theorem. In case of nonstationarity, each set of time series data will be for a particular episode and we cannot release generalized statements about the time series as a whole.

There are several tests that reveal non-stationarity in time series. The *graphical analysis*, the *Dickey-Fuller test* and *Augmented Dickey-Fuller test* of stationarity which has become widely popular over past several years are used in this study.

To avoid spurious regression²⁸ problem that might arise from regressing nonstationary time series on another or more nonstationary time series, we have to transform these nonstationary time-series to make them stationary. It is a priori expected that time series of all relevant variables in export demand model²⁹ are nonstationary, but individually integrated of order one³⁰. That means, they have stochastic trends but their linear combination could be integrated in order zero. In other words, it implies that the linear combination cancels out the

²⁴ The theory summary is based mainly on Gujarati, D.N.: "Basic Econometrics"; McGraw-Hill, New York, U.S.A, 2003 and Wooldridge, J.M.: "Econometric Analysis of Cross section and Panel Data"; The MIT Press, Cambridge, Massachusetts, U.S.A. and London, England, 2001

²⁵ A stochastic or random process is a collection of random variables ordered in time.

²⁶ In time series literature, stationary stochastic process is also known as a weakly stationary, covariance stationary or second order stationary or wide sense, stochastic process.

²⁷ More formally: The stochastic process $\{x_t: t=1,2, \dots\}$ is *stationary* if for every collection of time indices $1 \leq t_1 < t_2 < \dots < t_m$, the joint distribution of $(x_{t_1}, x_{t_2}, \dots, x_{t_m})$ is the same as the joint distribution of $(x_{t_1+h}, x_{t_2+h}, \dots, x_{t_m+h})$ for all integers $h \geq 1$.

²⁸ The phenomenon of spurious, or nonsense, regression describes the fact, that sometimes in regressing a time series variable on another, we might obtain very high R^2 even though there is no meaningful relationship between the two variables.

²⁹ Real Exports, Foreign GDP, Real Effective Exchange Rate, Measure of Exchange Rate Uncertainty

³⁰ I.e. the expected first difference of the time series over time should be zero.

stochastic trend in time series and the regression is meaningful, not spurious and the variables could be cointegrated. The condition that time series in cointegration analysis are both cointegrated³¹ in order one is necessary because their expected difference over time should be zero (the difference is stationary $I(0)$). This is because of their long-run relationship which prevents them from drifting apart. The *Engle-Granger unit root test* and *ARDL*³² *method* are used to test for cointegration. In case it is successfully proved that there is a long-term, or equilibrium, relationship between the variables, the *Error Correction Mechanism*³³ will be proposed to survey the short-run dynamics of the model.

Another topic that is dealt with in the empirical part of the thesis is whether there is a structural change³⁴ in the relationship between the volume of real export and its explanatory variables. There is an a priori expectation that there might be a structural change in the model in the second half of the year 1997 or in the first half of 1998 resulting from the monetary crisis in Czech republic and changes of the exchange rate regimes that went hand in hand with it. Up to the 26th of May 1997, Czech currency operated within the regime of fixed exchange rates with allowed 5% upper and lower band. As a result of constant weakening of Czech Koruna in the second quarter of 1997 and of its fall under the critical 5% lower band below the central parity, the Czech National Bank had to intervene by rising lombard and REPO rate up to the unprecedented levels³⁵. On the 26th of May 1997, Czech Prime Minister Václav Klaus and Governor of Central Bank Josef Tošovský announced the change of exchange rate regime to managed floating. After relative stabilization of fall of the Czech Koruna, the Czech National Bank came to what we call Inflation targeting³⁶. *CUSUM* and *CUSUMSQ* tests³⁷ are employed to identify the potential structural break point. If suspected so, *Chow test* and its *Dummy Variable alternative* will be used to test for structural change in this time period.

³¹ Two variables are cointegrated if there is a long-term or equilibrium relationship between them.

³² AutoRegressive Distributed Lag

³³ The Granger representation theorem states, that if two variables are cointegrated, then there is the relationship between them that can be expressed as Error Correction Mechanism.

³⁴ By the term structural change we understand, that the values of the parameters of the model do not remain the same throughout the entire time period.

³⁵ Lombard rate was risen from 14,5 to 50% and REPO rate to 45% on the 19th of May 1997 and the inter-bank interest rates reached 500% on the 22nd of May 1997.

³⁶ Inflation targeting may be defined as a framework for policy decisions in which the Central Bank makes an explicit commitment to conduct policy to meet a publicly announced numerical inflation target within a particular period of time.

³⁷ Methods are similar to Chow test regarding every observation as the potential break point. *CUSUMSQ* test which revealed the breakpoints is supposed to be slightly more powerful than *CUSUM* test.

2.3. The Export Demand Model

In the model proposed by Arize (1995), the long-run equilibrium export demand function takes the customary form³⁸:

$$XR_t' = \lambda_0 + \lambda_1 * GDPN_t + \lambda_2 * NEER_t + \lambda_3 * VAR_t + e_t \quad (1)$$

Theory suggests, that as foreign income rises, the demand for domestic exports will rise and λ_1 is thus expected to be positive. On the other hand, the value of λ_2 is a priori assumed to be negative, as the rise in relative prices makes domestic goods relatively more expensive than foreign. However there are no clear-cut a priori expectations about the sign of λ_3 , as theories mentioned in the first part of this study can explain both positive and negative impact of the increase of exchange rate uncertainty on trade. The exchange rate uncertainty is in most empirical works regarded as risk: Higher exchange rate uncertainty may thus induce risk averse traders to reduce trade volumes or increase trade prices. There are, however, counter-arguments pointed out by Bailey, Tavlas and Ulan (1987). Their basic assumption is that traders may anticipate future exchange rate movements better than average exchange market participant. Opportunities to profit on specialized trade knowledge of fundamentals affecting foreign exchange rates would then tend to offset the trade-volume effect of the costs of higher exchange rate volatility. Moreover, assuming that the volatility is due to fundamentals, any efforts of the authorities to reduce it by means of exchange controls or other restrictions on trade would be more harmful to trade and could reduce it even more. Hence the effect of exchange rate uncertainty on export is difficult to be determined ex ante. It is rather an empirical matter for each individual country.

Arize tested his model for U.S. where markets are considered to be more flexible than in Czech Republic. That means that Czech exporters are expected to respond relatively slower on rising demand originating from the growth of foreign GDP in comparison with their „western” counterparts. This argument was especially relevant in the transition period in

³⁸ XR_t' is desired real export of goods and services; $GDPN_t$ is real world income represented by trade weighted real GDP of ten major U.S. trading partners; $NEER_t$ is the nominal trade weighted average value of U.S. dollar against currencies of ten major industrial countries multiplied by U.S. GDP deflator deflated by the trade weighted foreign prices of ten major industrial countries; VAR_t is the measure of exchange rate uncertainty and e_t is the disturbance term

1990's due to lack of experience with foreign trade on developed markets. That means that rising demand for Czech goods resulting from growth of GDP might be possibly reflected in the increasing export with one or even longer period lag. I will try to find the answer to this question by comparing the econometric results from the model using also lagged variable of real foreign GDP:

$$XR_t' = \beta_0 + \beta_1 * \ln GDPR_t + \beta_2 * \ln GDPR_{t-1} + \beta_3 * \ln REER_t + \beta_4 * VAR_t + e_t \quad (2)$$

where XR_t' denotes logarithm of desired real exports; $\ln GDPR_t$ is the logarithm of real foreign income of major trading partners of the Czech Republic³⁹ (see Appendix I); $GDPR_{t-1}$ is the lagged value of $GDPR_t$; REER is the shortcut for Real Effective Exchange Rate and $\ln REER_t$ denotes the logarithm of the exchange rate adjusted index of the price of Czech exports relative to trade-weighted foreign prices; VAR_t is the measure of the exchange rate variability and is constructed as the moving sample standard deviation of the growth rate of the real effective exchange rate:

$$VAR_t = \left[(1/m) \sum_{i=1}^m (\log EER_{t-i+1} + \log EER_{t-i})^2 \right]^{1/2} \quad (3)$$

where $m = 5$ is the order of moving average⁴⁰. This measure is similar to those used in much of the literature. Koray and Lastrapes (1989) have shown that it captures the temporal variation in the absolute magnitude of changes in real exchange rates, and therefore exchange risk over time.

Another rationale for incorporating one-period lagged variable to the model is that it usually takes some time from when the contract is signed to when the goods are exported. Therefore the rise of foreign income in one period might have significant effect on export in the following time period.

Further adjustment of the basic export demand model (1) to the conditions of Czech economy could be made to encompass different macroeconomic environment. U.S. economy

³⁹ I computed the weighted average of real GDP of 20 countries that have the biggest share on the exports of Czech Republic. Countries' weights were chosen according to the methodology of Czech National Bank by computing effective exchange rates. See Table in Appendix I. China was excluded from this list due to lack of data.

⁴⁰ I test the model for $m = 5$ and $m=8$.

was relatively stable comparing to turmoil in the Czech Republic that was a consequence of monetary crisis and change of exchange rate regimes in 1997/98 (described in Section 2.2.). Incorporating the dummy variable for this time period might be therefore useful. I will then also test the following model:

$$XR_t' = \beta_0 + \beta_1 * \ln GDPR_t + \beta_2 * \ln GDPR_{t-1} + \beta_3 * \ln REER_t + \beta_4 * VAR_t + \beta_5 * DV + e_t \quad (4)$$

and discuss whether this hypothesis is correct. The exact quarter for which the dummy variable is specified is chosen on the basis of graphical analysis of plotted residuals from regression (2). The Czech national bank announced the change of exchange rate regime to inflation targeting in December 1997 and then by practicing too restrictive monetary policy artificially held REPO rate too high till summer 1998. Considering these facts but also the nature of the methodology of computation of the exchange rate variability⁴¹ and the delays in the reaction of exporters⁴², it is assumed that the possible outlier for which the dummy variable is computed is either 1st or 2nd quarter of the year 1998.

To make equation (2) estimable, we need to replace the desired export demand XR_t' with actual (observable) levels (XR_t). There are several methods dealing with adjustments of export demand to changes in regressors. Some works have employed the simple stock adjustment mechanism, where the entire adjustment is represented by adding a lagged dependent variable as a regressor:

$$XR_t = \beta_0 + \theta * XR_{t-1} + \beta_1 * GDPR_t + \beta_3 * NEER_t + \beta_4 * VAR_t + e_t \quad (5)$$

However, several researchers have criticized this stock adjustment structure because of its restrictive assumptions⁴³. Moreover, such an equation (5) might subject to estimation problems due to correlation between the errors and lagged dependent variable (even when

⁴¹ Formula (3) works with EER data from preceding 5 – 8 time periods.

⁴² It is assumed that big export contracts are usually signed few weeks or months before the transaction itself will be realized and traders cannot simply change or cancel them instantly according to rapidly changing conditions on the domestic markets.

⁴³ Hendry and Ericsson (1991)

adjusted for serial correlation), and due to “spurious regression phenomenon”⁴⁴. I will use stock adjustment mechanism just for comparison of the results with cointegrating equations.

2.4. Cointegration

The concept of cointegration is associated with the long-run equilibrium relationship between two or more variables. The economic interpretation of cointegration is that if two or more variables are linked to form an equilibrium relationship spanning the long-run, even though the series themselves in the short-run may deviate from the equilibrium, they will move closer together in the long-run equilibrium⁴⁵. A non-stationary variable might have a long-run relationship with other non-stationary variables and this does not create a spurious regression if the deviation of this long-run relationship is stationary. It implies that these variables are cointegrated.

The following two non-graphical methods are employed to decide whether the time series in the proposed export demand model are cointegrated:

2.4.1. Engle-Granger Test

As mentioned above, to avoid producing a spurious regression resulting from regressing a nonstationary time series on another nonstationary time series, we need to check if all time series are individually integrated in order 1, i.e. if they are I(1)⁴⁶. If so, Engle-Granger test could be applied to see whether regressions (1) or (2) are meaningful and whether there is a long-run equilibrium relationship between the variables. According to this approach, in general, a dependent variable Y_t and exogenous variables $X_{i,t}$ form a long-term relationship (6) if all variables are integrated of the same order and the residuals e_t are stationary.

$$Y_t = \beta_0 + \sum_{i=1}^n \beta_i X_{i,t} + e_t \quad (6)$$

⁴⁴ Inferences based on OLS parameter estimates in such regressions are invalid because of the usual t- and F-ratio test statistics do not converge to their limiting distribution as the sample size increases. Their use in that case generates spurious inferences if the levels of nonstationary variables included in equation (1) are cointegrated. (Engle and Granger, 1987)

⁴⁵ Harris and Sollis (2003), p.34

⁴⁶ It is one of the restrictive assumptions of using this test.

Stationarity of the regression residuals e_t is tested by applying the augmented Dickey-Fuller (ADF) unit root test⁴⁷:

$$\Delta \bar{e}_t = a_1 \bar{e}_{t-1} + \sum_{i=1}^n a_{i+1} \Delta \bar{e}_{t-i} + \varepsilon_t. \quad (7)$$

Of course, in the short-run there may be disequilibrium. Therefore we can treat error term:

$$e_t = XR_t - \beta_0 - \beta_1 * \ln GDP_{t-1} - \beta_2 * \ln GDP_{t-2} - \beta_3 * \ln REER_t - \beta_4 * VAR_t \quad (8)$$

as the “equilibrium error” and we can use to tie the short-run behavior of real export to its long-run value.

Further on, the Error Correction Mechanism (ECM)⁴⁸ is used to correct for disequilibrium. The important “Granger representation theorem” states, that if two variables integrated of the same order are cointegrated, than the relationship between them can be expressed as ECM. I will consider the following ECM⁴⁹:

$$\Delta XR_t = \beta_0 + \beta_1 * \Delta \ln GDP_{t-1} + [\beta_2 * \Delta \ln GDP_{t-2}] + \beta_3 * \Delta \ln REER_t + \beta_4 * \Delta VAR_t + \alpha * e_{t-1} + u_t \quad (9)$$

, where Δ denotes the first difference operator, u_t is the random error term and e_{t-1} , the error correction term, is one period lagged value from the cointegration regression (2), i.e.:

$$e_{t-1} = XR_{t-1} - \beta_0 - \beta_1 * \ln GDP_{t-1} - [\beta_2 * \ln GDP_{t-2}] - \beta_3 * \ln REER_{t-1} - \beta_4 * VAR_{t-1} \quad (10)$$

ECM equation (9) states that ΔXR_t depends also on the equilibrium error term. If it is nonzero, then the model is out of its equilibrium. Suppose all other regressors to be zero, just e_{t-1} be negative. This would mean that XR_{t-1} is too low to be in equilibrium that is it is below its equilibrium value. Since α is expected to be negative, the term $\alpha * e_{t-1}$ is positive and, therefore, ΔXR_t will be positive to restore the equilibrium. That is, if XR_t is below its

⁴⁷ Since the actual distribution of regression residuals \bar{e}_t is not known, special critical values of the ADF statistics should be used to assess stationarity. Critical values are obtained using the following formula: $C_k(p, T) = \beta_\infty + \beta_1 T^{-1} + \beta_2 T^{-2}$ where p and T are the significance level and the sample size respectively, and the betas are parameters of response surface estimates provided in MacKinnon(1991).

⁴⁸ ECM was first used by Sargan (1984) and later popularized by Engle and Granger.

⁴⁹ I will test both regressions (1) and (2) and discuss whether the inclusion of lagged foreign GDP is reasonable in the long-run equilibrium model.

equilibrium value, it will start rising in the next period to correct the equilibrium error and vice versa. Thus, the absolute value of α decides how quickly the equilibrium is restored.

2.4.2. Autoregression Distributed Lags (ARDL) Method

There are several advantages favoring this approach. Firstly, it can be applied irrespective of whether the variables are $I(0)$ or $I(1)$ ⁵⁰. This enables us to test the cointegration also for the regression (4) that includes dummy variable, which was impossible with Engle-Granger test⁵¹. Secondly, the model takes sufficient numbers of lags to capture the data generating process in a general-to-specific modeling framework⁵² and thirdly, the dynamic error correction model can be derived from ARDL through a simple linear transformation⁵³. The ECM integrates the short-run dynamics with the long-run equilibrium without losing long-run information. The error correction form of the ARDL model⁵⁴ is in general given by equation:

$$\Delta Y_t = \beta_0 + \rho(Y_{t-1} + \beta_1 X_{t-1}) + \sum_{j=1}^{l_1} \eta_j \Delta Y_{t-j} + \sum_{j=0}^{l_2} \gamma_{i,j} \Delta X_{i,t-j} + e_t \quad (11)$$

Here, the dependent variable in the first difference is regressed on the lagged values of the dependent and independent variables in levels and first differences.

There are also two other different approaches to measuring volatility in financial time series and to cointegration. The first one is so-called Autoregressive Conditional Heteroscedasticity (ARCH) model⁵⁵ originally developed by Engle and its main purpose is to

⁵⁰ Pesaran and Pesaran (1997)

⁵¹ Engle – Granger test assumes all cointegrating variables to be integrated of the same order. Dummy variable is not $I(1)$.

⁵² Laurenceson and Chai (2003), p.28

⁵³ Banerjee *et al.* (1993), p.51

⁵⁴ Pesaran *et al.* (2001) employ a bound testing approach. Using conventional F-tests, the null of $H_0 : \rho = \beta_1 = \dots = \beta_n = 0$ is tested against the alternative hypothesis of $H_1 : \rho \neq 0, \beta_1 \neq 0, \dots, \beta_n \neq 0$. They tabulated two sets of critical values, one for the case when all variables are $I(1)$, i.e. the upper-bound critical values and another one when all variables are $I(0)$, i.e. the lower-bound critical values. If the test statistic is higher than the upper bound critical value the null of no cointegration is rejected in favor of the presence of cointegration. On the other hand, an F-statistic lower than the lower bound critical value implies the absence of cointegration. In the event that the calculated F-statistic lies between the two critical values there is no clear indication of the absence or existence of a cointegrating relationship

⁵⁵ Or its General Autoregressive Conditional Heteroscedasticity (GARCH) alternative.

deal with phenomenon of volatility clustering⁵⁶. The second approach to cointegration uses Vector Autoregressive Model (VAR). The term autoregressive is due to appearance of lagged value of the dependent variable on the right-hand side and the term vector is due to the fact that we are dealing with a vector of two or more variables.

2.5. Effect of exchange rate volatility on bilateral trade flows

So far, effective exchange rate was used in the formula (3) to compute exchange rate volatility and regression (1), eventually its modifications (2) or (4) enabled us to model aggregate Czech real export demand function in time. In this part, the attention will be focused on individual countries and it will be examined, how volatility of bilateral exchange rates affects the volumes of real export. It could be assumed⁵⁷, that the significant part of foreign trade is exercised by firms oriented mostly on one specific country or a group of geographically and economically similar countries. For example, there could be manufacturers supplying with their goods just one big automotive company placed in neighborhood country. The study of bilateral export demand models and their comparison with aggregate models might be therefore interesting. Bilateral exchange rate volatilities and their impact on volumes of export of five major Czech foreign trade partners using Euro as their national currency are examined in this study. Additionally, Slovak republic is involved to the comparison as it might seem interesting to compare the results also with the representative of different kind of economy and the hypothesis based on these differences in relation to export demand and exchange rate volatility could be made. I a priory assume higher significance of the variable exchange rate volatility in the bilateral export demand model, as the volatility measured using effective exchange rate could hardly capture individual differences of each country. The empirical results are provided in the end of Chapter 3.

⁵⁶ Financial time series such as exchange rates, stock prices, inflation rates often exhibits the periods in which their prices show wide swings for an extended time period followed by the periods in which there is relative calm, i.e. volatility clustering.

⁵⁷ And this assumption seems to be especially valid in the earlier phases of economic transition of Czech Republic.

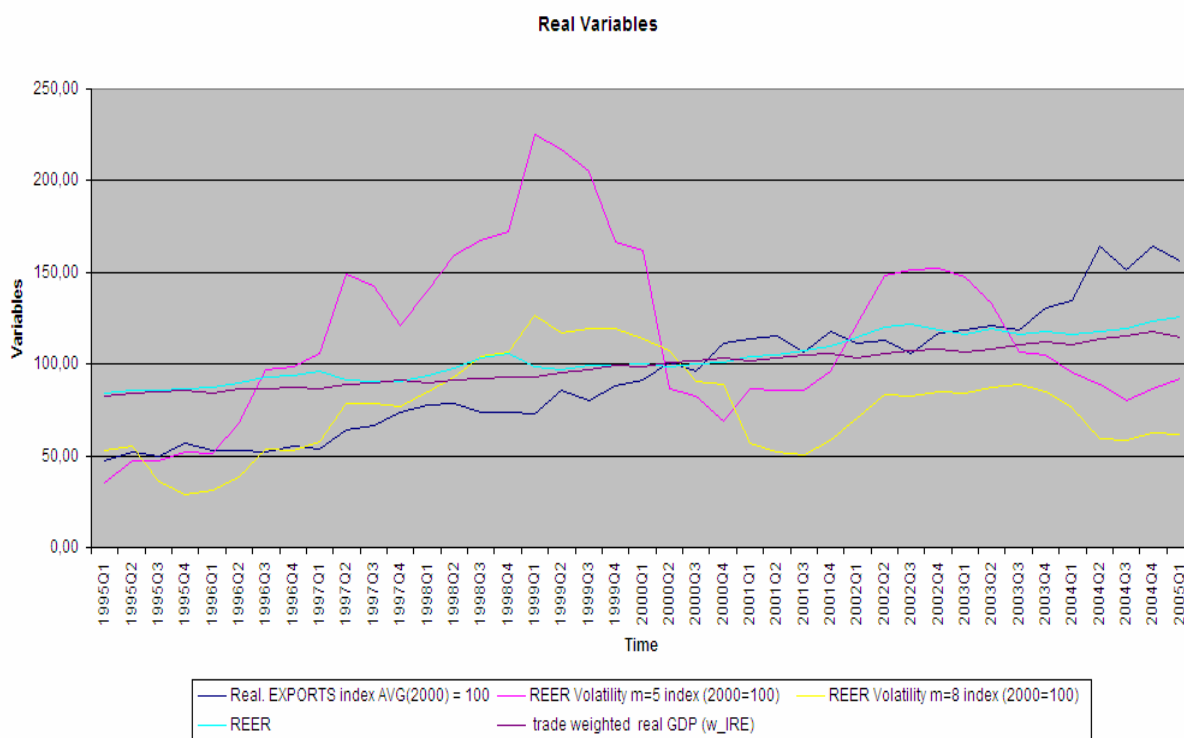
3. Empirical Results

3.1. Tests of stationarity

Statistical inference from time series is usually based on the assumption of stationarity. Therefore, prior to estimating equations defined in section 2.3., i.e. the aggregate export demand model, properties of the individual time series must be tested. Graphical analysis, Dickey-Fuller and Augmented Dickey-Fuller tests are employed to test for the presence of unit root.

Figure 1 exhibits clear upward trend for variables⁵⁸ foreign real GDP, real effective exchange rate and also real exports.

Figure 1: Real Variables (index values; 2000=100)



⁵⁸ For better illustration, GDP, REER and XR were plotted in their volume form. Their logarithmic transformations used in regressions would not change the results. Variables would still be trended.

Both measures of exchange rate variability does not seem to have equal variance over the whole time period and thus we can expect all variables to be non-stationary which was in accordance with our a priory expectations.

In Figure 2, the first differences of all five variables were plotted. Time series does not seem to be trended. However, there is a potential risk of non-equal variance over the entire time period for the measures of exchange rate variability.

Figure 2: Real Variables – differentiated once (index values, 2000 = 100)

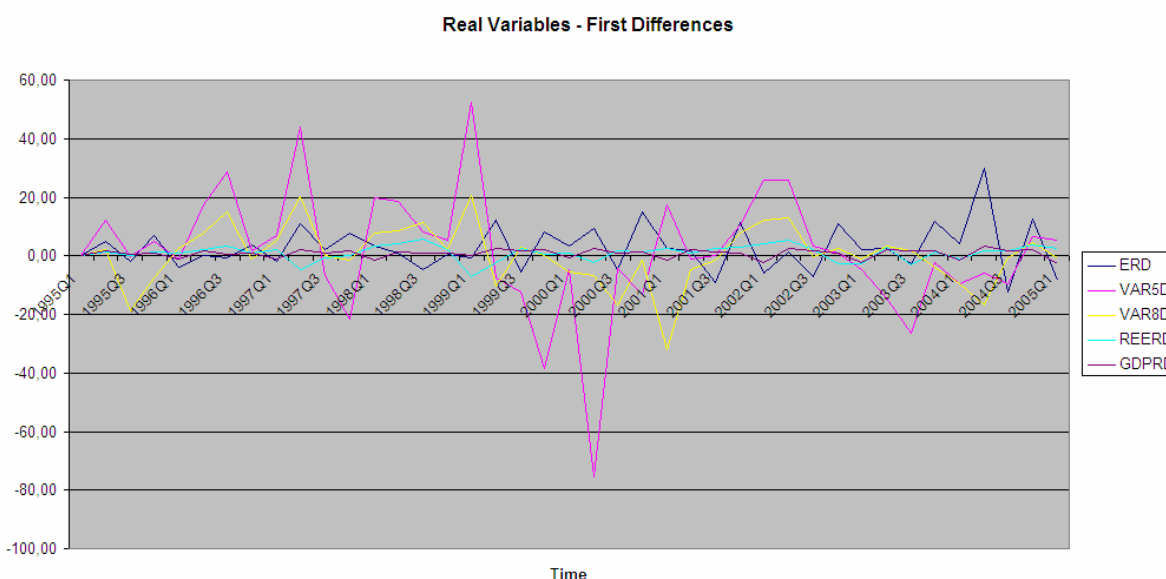


Table 1: Dickey - Fuller and Augmented Dickey Fuller Tests

| Variable | The Dickey-Fuller regressions include an intercept but not a trend | | | | The Dickey-Fuller regressions include an intercept and a linear trend | | | | Stationarity |
|-------------|--|--------|--------|----------------|---|--------|--------|----------------|--------------|
| | Actual value | | | Critical value | Actual value | | | Critical value | |
| | DF | ADF(1) | ADF(2) | | DF | ADF(1) | ADF(2) | | |
| lnXR | -0.95 | -0.52 | -0.67 | -2.94 | -3.11 | -2.04 | -2.99 | -3.54 | Not Proved |
| lnXRD | -9.40 | -3.68 | -4.21 | -2.94 | -9.23 | -3.62 | -4.13 | -3.54 | Proved |
| lnGDPR | -0.92 | -0.50 | -0.34 | -2.94 | -4.16 | -2.93 | -2.70 | -3.54 | Not Proved |
| lnGDPRD | -8.64 | -6.04 | -9.74 | -2.94 | -8.46 | -5.87 | -9.51 | -3.54 | Proved |
| lnGDPR(-1) | -0.19 | 0.19 | 0.26 | -2.95 | -3.80 | -2.61 | -2.54 | -3.54 | Not Proved |
| lnGDPR(-1)D | -8.69 | -5.04 | -7.12 | -2.95 | -8.60 | -5.00 | -7.05 | -3.55 | Proved |
| lnREER | -0.70 | -0.86 | -0.79 | -2.94 | -2.37 | -3.35 | -3.42 | -3.54 | Not Proved |
| lnREERD | -4.57 | -3.99 | -4.62 | -2.94 | -4.50 | -3.94 | -4.54 | -3.54 | Proved |
| VAR5 | -1.80 | -2.17 | -2.7 | -2.94 | -2.05 | -2.33 | -2.78 | -3.54 | Not Proved |
| VAR5D | -4.91 | -3.14 | -2.96 | -2.94 | -4.97 | -3.21 | -3.05 | -3.54 | Proved |
| VAR8 | -1.64 | -1.93 | -2.61 | -2.94 | -1.73 | -1.84 | -2.54 | -3.54 | Not Proved |
| VAR8D | -4.94 | -2.58 | -2.27 | -2.94 | -5.19 | -2.75 | -2.46 | -3.54 | Proved |

On the basis of results of Dickey–Fuller and Augmented Dickey–Fuller test summarized in Table 1 and Appendix II, we rejected non-stationarity⁵⁹ for the time series differentiated once, which was again in accordance with our priory expectations and plot analysis. Therefore, we consider time series of all variables used in the model to be I(1).

After performing the tests of stationarity, we can move onto the estimation of regression coefficients. However, before interpreting the coefficients themselves, it is necessary to check the diagnostic tests to see whether the assumptions of the classical linear regression model are fulfilled⁶⁰. Three models described in Section 2.3. were compared and the results are reported in Table 2 and Appendix III.

Table 2: Diagnostic Tests of Regressions of Proposed Export Demand Models ⁶¹

| Test | Model | | | | | |
|--------------------|----------|----------------|---------------------|----------|----------------|---------------------|
| | VAR5 | | | VAR8 | | |
| | Arize | Arize + lagGDP | Arize + lagGDP + DV | Arize | Arize + lagGDP | Arize + lagGDP + DV |
| | p-values | | | p-values | | |
| Serial Correlation | 0.005 | 0.050 | 0.648 | 0.004 | 0.052 | 0.564 |
| Functional Form | 0.115 | 0.221 | 0.236 | 0.069 | 0.132 | 0.134 |
| Normality | 0.473 | 0.329 | 0.371 | 0.465 | 0.328 | 0.382 |
| Heteroscedasticity | 0.895 | 0.772 | 0.838 | 0.959 | 0.738 | 0.892 |

3.2. Capturing the effects of monetary crisis in Czech Republic

As can be clearly seen from the Table 2, the basic export demand model (1) suffers for serial correlation. One of the explanations might be so called “specification bias”. The inclusion of omitted variable might remove the correlation pattern among the residuals. Incorporation of lagged foreign real GDP has the theoretical economic rationale and partially helped to eliminate problems with serial correlation. The plot of residuals, Figure 3(a) and

⁵⁹ If the test statistics exceeds the critical value, we reject the null hypothesis of the presence of a unit root on the 5% level of significance.

⁶⁰ Given the assumptions of the classical linear regression model, the least squares estimators, in the class of unbiased linear estimators, have minimum variance, that is, they are BLUE – Best Linear Unbiased Estimators. (Gauss-Markov Theorem)

⁶¹ The null hypotheses in these tests are as follows: Serial Correlation: there is no serial correlation; Functional Form: there is a linear relationship between the variables, Normality: residuals are normally distributed; Heteroscedasticity: there is no dependence between residuals and independent variables. We reject null hypothesis on the standard 5% confidence level if p-value is lower than 0,05. In case we cannot reject any of the null hypothesis, we can apply Gauss-Markov Theorem described above.

3(b), exposed, that another possible omitted variable might be the dummy capturing the impact of the outlying observation connected with monetary crisis and changes of exchange rate regimes which were discussed in previous sections. After the inclusion of dummy variable for the second quarter of 1998⁶², serial correlation disappeared.

Figure 3(a) – Plot of residuals from regression model (1) using VAR5⁶³

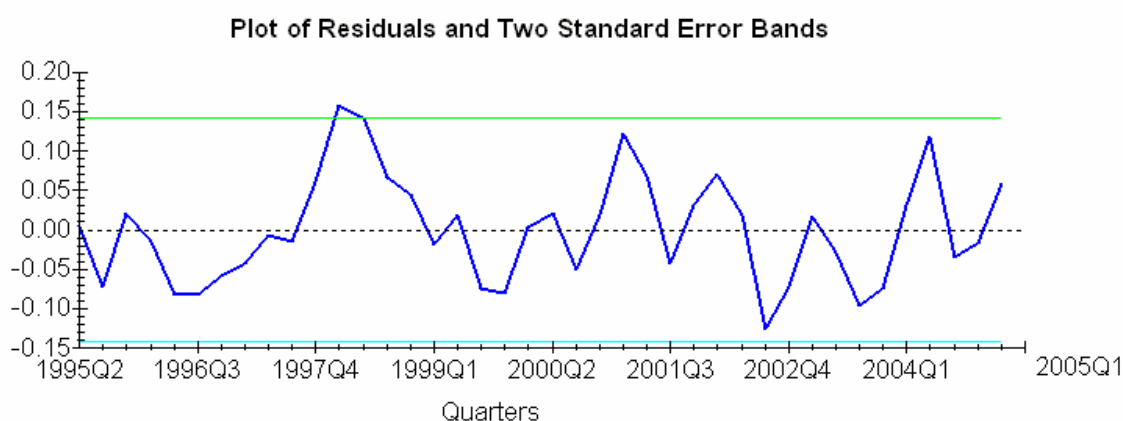
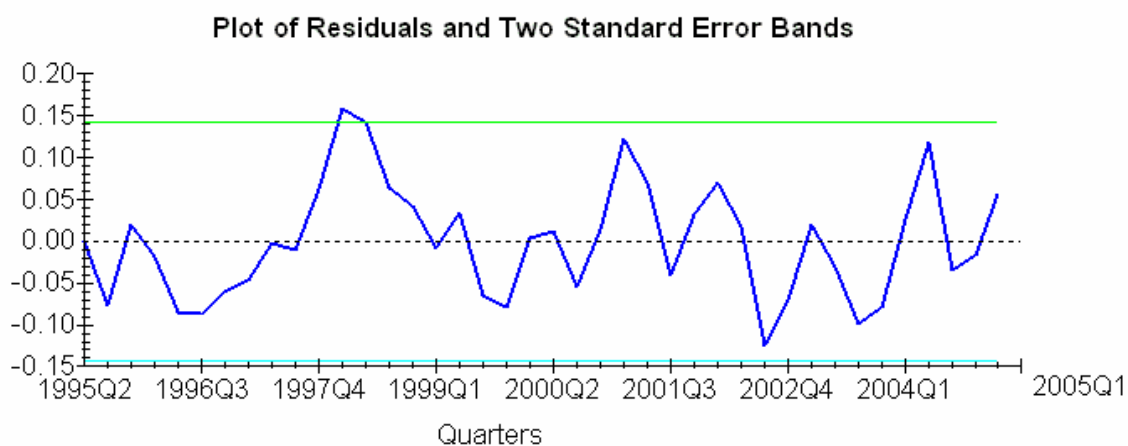


Figure 3(b) – Plot of residuals from regression model (1) using VAR8



Furthermore, the validity of incorporation of both additional variables to the model is supported by the high significance of individual t-tests. The coefficients of all variables are

⁶² Similar results in terms of values and significance of OLS coefficients and of impact on serial correlation were obtained after the inclusion of dummy variable for 1998:1 or both.

⁶³ VAR5/VAR8 means that five- or eight-quarter moving average of the variance of the first difference of exchange rate was used as a measure of exchange rate volatility.

reported in Table 3 and Appendix III. Table 4 and Appendix III provide the overview of the values and signs of coefficients of all three models. P-values are stated in brackets⁶⁴.

Table 3: OLS estimations - Model with lagged foreign GDP and DV

| Coeff. | Variable | Expected sign | Actual sign | Value (VAR5) | p-value (VAR5) | Value (VAR8) | p-value (VAR8) | Note |
|-----------|------------|---------------|-------------|--------------|----------------|--------------|----------------|--------------------|
| β_0 | - | Not relevant | - | -11,65 | 0,000 | -11,58 | 0,000 | Highly significant |
| β_1 | lnGDPR | + | + | 2,70 | 0,000 | 2,67 | 0,000 | Highly significant |
| β_2 | lnGDPR(-1) | + | + | 1,48 | 0,043 | 1,42 | 0,052 | Significant |
| β_3 | lnREER | - | - | -0,65 | 0,023 | -0,58 | 0,035 | Significant |
| β_4 | VAR | ? | - | 0,00 | 0,352 | 0,00 | 0,575 | Non-significant |
| β_5 | DV2Q98 | + | + | 0,16 | 0,024 | 0,16 | 0,024 | Significant |

As can be seen from Table 4, the values of basic three coefficients ($\beta_1, \beta_3, \beta_4$) and their significance do not change a lot after including another one or both additional variables. Further interesting result from this comparison is that the effect of foreign real GDP seems to divide between current and previous period after adding $GDPR_{t-1}$ to the model. Moreover, the impact of the growth of foreign real GDP in current period is approximately twice as strong as in the previous period.

Table 4: OLS Estimators - Comparison of Models

| Coeff. | Model | | | | | |
|-----------|---------------|----------------|---------------------|---------------|----------------|---------------------|
| | VAR5 | | | VAR8 | | |
| | Arize | Arize + lagGDP | Arize + lagGDP + DV | Arize | Arize + lagGDP | Arize + lagGDP + DV |
| β_0 | -11.47 (.000) | -11.50 (.000) | -11.65 (.000) | -11.42 (.000) | -11.40 (.000) | -11.58 (.000) |
| β_1 | 3.89 (.000) | 2.68 (.001) | 2.70 (.000) | 3.82 (.000) | 2.67 (.001) | 2.67 (.000) |
| β_2 | - | 1.41 (.067) | 1.68 (.043) | - | 1.34 (.080) | 1.42 (.052) |
| β_3 | -0.41 (.153) | -0.60 (.049) | -0.45 (.023) | -0.35 (.207) | -0.51 (.078) | 0.58 (.035) |
| β_4 | 0.00 (.420) | 0.00 (.285) | 0.00 (.352) | 0.00 (.616) | 0.00 (.464) | 0.00 (.575) |
| β_5 | - | - | 0.16 (.024) | - | - | 0.16 (.024) |

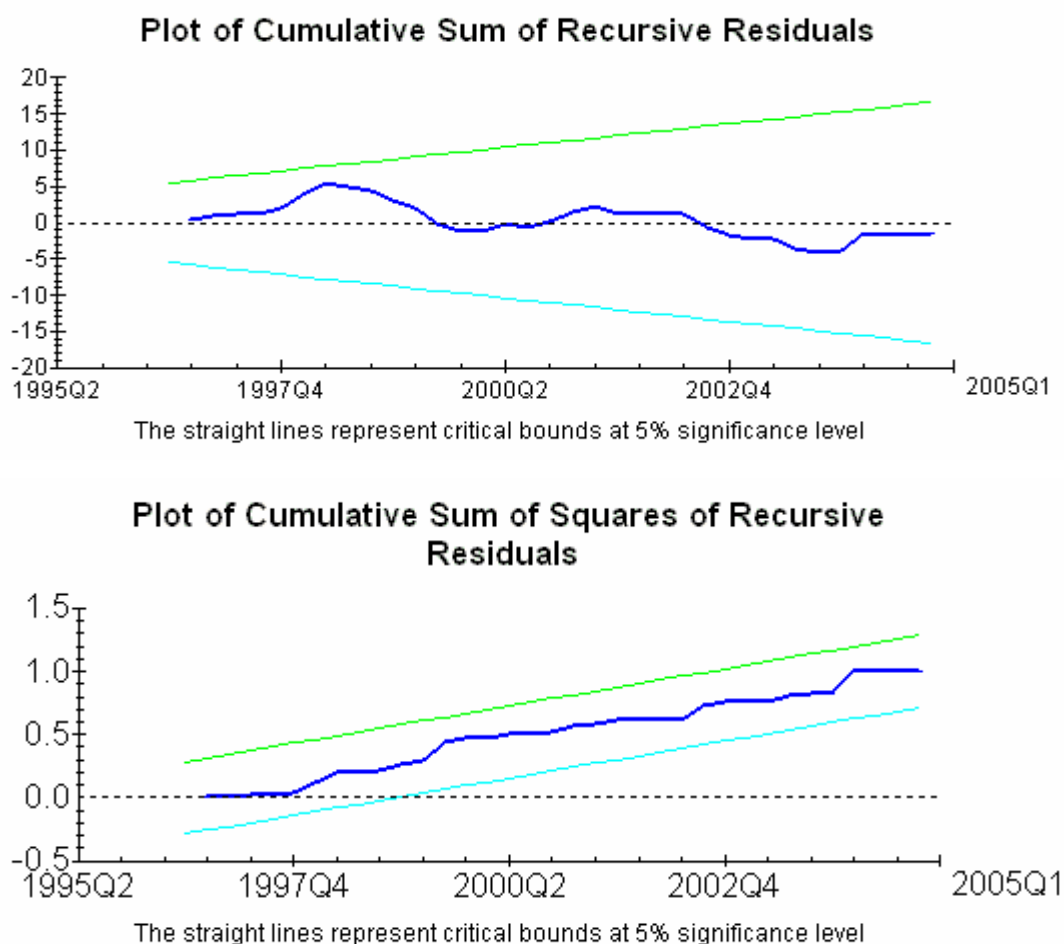
Signs of all coefficients are in accordance with our ex ante expectations. The sign of the coefficient at the dummy variable is positive as the devaluation of the Czech Crown caused by monetary crisis has the positive effect on the volumes of real export. Further

⁶⁴ Overall F-tests are highly significant at all regressions. (see Appendixes)

attractive feature of this model⁶⁵ is that the slope coefficients measure the elasticity of real export with respect to the explanatory variables. That is, the percentage changes in the volume of export, for a given small percentage change in GDP, effective exchange rate, etc.

There is a strong, statistically significant dependence of real export on changes in foreign real GDP not only in current period, but also in the previous one. The same but with negative sign holds also for the changes in real effective exchange rate. It does not seem that the exchange rate variability would have any clear-cut effect on real exports. One of the explanations for this might be the impact of antagonistic effects of higher exchange rate risk mentioned in previous sections or simply the development of hedging instruments such as future contracts for fixed exchange rates.

Figure 3: CUSUM and CUSUMSQ tests



⁶⁵ Log-log, double-log, log-linear or constant elasticity model.

As mentioned in Section 2.2., from theoretical point of view, there is a possibility of structural difference between the periods when the currency was pegged and when the managed floating was used.

However, the CUSUM and CUSUMSQ tests⁶⁶, Figure 3, did not reveal any structural break points in our export demand model (2)⁶⁷ and it is therefore assumed that the regression coefficients in the model are a good representation of the relationship between regressand and regressors over the entire sample period.

3.3. Stock adjustment model

As mentioned in section 2.3., there are several methods that deal with adjustments of export demand to changes in the regressors and one of them used in several studies is the simple stock adjustment mechanism where the entire adjustment is represented by adding a lagged dependent variable as a regressor. As this approach was criticized by several authors, I present the results from this model in Table 5 and Appendix IV just for comparison.

Table 5: Stock Adjustment Model

| Coeff. | Variable | Model | | | |
|-----------|----------|-------|---------|-------|---------|
| | | VAR5 | | VAR8 | |
| | | Value | p-value | Value | p-value |
| β_0 | - | -6.00 | 0.000 | -5.91 | 0.000 |
| θ | XR(-1) | 0.48 | 0.000 | 0.48 | 0.000 |
| β_1 | lnGDPR | 2.45 | 0.000 | 2.34 | 0.000 |
| β_3 | lnREER | -0.64 | 0.012 | -0.55 | 0.022 |
| β_4 | VAR | 0.16 | 0.205 | 0.14 | 0.283 |

The coefficients of basic variables do not change too much from those obtained using standard export demand models presented in Table 4 but their significance has improved. However, as already mentioned, this type of models using lagged value of regressand as

⁶⁶CUSUM and CUSUMSQ tests presented were used for the model using VAR5. The similar results could be obtained also for the regression with VAR8.

⁶⁷ We cannot identify any structural break (for the period for which the DV was included) in the model with dummy variables. Since the CUSUM and CUSUMSQ tests provide Chow's first test for every possible observation, it is assumed that the model is the same throughout, which is not the case when dummy variables are implemented. We can apply the CUSUM and CUSUMSQ tests also on the regression (4) that includes dummy variables, but they will reveal only possible structural changes for the period starting with 1999:2 where we theoretically do not expect them.

regressor often have problems with serial correlation which was partly proved also in this case (see Appendix IV). As a results the usual OLS estimators, although linear, unbiased and normally distributed (in large samples) are no longer minimum variance among all linear unbiased estimators, i.e. they are not efficient relative to other linear and unbiased estimators which may consequently lead to invalidity of the usual t- and F-tests.

3.4. Long-run equilibrium

The long-run equilibrium relationship between export and its main determinants is examined in cointegration analysis. It is a priori assumed, that inclusion of dummy variables for outliers to the model is meaningful to capture short-to-medium run inequalities, but do not have much sense in investigation of long-run relations. I also try to find the answer to the question, whether the effects of lagged real foreign GDP are significant in the long-run. It might be the case that its significance in the model was mainly due to lower flexibility of the markets in the transition period. It is anticipated, that nowadays, Czech exporters are able to respond to the rise of foreign income faster than decade ago and thus the significance of this variable is expected to decline in the long-run perspective.

Engle-Granger Test

Methodology used in Gujarati (2003) was employed to test for stationarity of residuals from regressions (1) and (2). Due to restrictive requirements of this test on the same integration order of all variables, we cannot test the model (4) which includes dummy variable as this is not I(1).

The test works as follows: we perform unit root test on the residuals obtained from regressions (1) and (2) and compare obtained T-ratios with 1% critical τ value computed by Engle and Granger (1987). The results for particular models are presented in Table 6 and Appendix V. If t-ratios are higher than τ value⁶⁸, we conclude that residuals from regression are I(0), that is, they are stationary. Hence, (1) or (2) is a cointegrating regression and it is not spurious, even though individually all variables are nonstationary and we can consider slope coefficients as long-run, equilibrium, elasticities.

⁶⁸ In absolute value.

As seen from Table 6, there seems to be the equilibrium relationship among the variables.

Table 6. - Engle-Granger Test

| | Model | | | |
|-------------------|-------|----------------|-------|----------------|
| | VAR5 | | VAR8 | |
| | Arize | Arize + lagGDP | Arize | Arize + lagGDP |
| T-ratio | 3.09 | 2.44 | 3.11 | 2.53 |
| 1% critical value | 2.63 | 2.63 | 2.63 | 2.63 |
| 5% critical value | 1.95 | 1.95 | 1.95 | 1.95 |

The significance of the model containing variable lagged foreign real GDP declines in the long-run which supports our hypothesis of growing responsiveness of Czech traders in time.

3.5. Short-run dynamics

Error Correction Mechanism described in section 2.4.1. for regressions (1) and (3) is specified in Table 7 and full results are provided in Appendix VI. Negative sign for the variable lagged real foreign income might be misleading, because one should bear in mind that now we regress first differences of particular variables, not their volume logarithmic values.

Table 7: Error Correction Models

| Coeff. | Variable | Model | | | |
|-----------|-------------|--------------|----------------|--------------|----------------|
| | | VAR5 | | VAR8 | |
| | | Arize | Arize + lagGDP | Arize | Arize + lagGDP |
| β_0 | - | 0.01 (.374) | 0.03 (.031) | 0.01 (.368) | 0.03 (.032) |
| β_1 | lnGDPRD | 2.44 (.002) | 1.54 (.030) | 2.44 (.002) | 1.57 (.029) |
| β_2 | lnGDPR(-1)D | - | -1.39 (.047) | - | -1.39 (.048) |
| β_3 | lnREERD | -0.34 (.429) | -0.33 (.371) | -0.35 (.414) | -0.34 (.352) |
| β_4 | VARD | 0.00 (.625) | 0.00 (.639) | 0.00 (.686) | 0.00 (.768) |
| α | RES(-1) | -0.54 (.003) | -0.66 (.000) | -0.53 (.003) | -0.64 (.000) |

Numbers in the brackets represent the p-values of individual t-tests.

Coefficient α is of our main interest here and its interpretation is as follows: for example, in the model with lagged value of foreign GDP, the magnitude -0.66 suggests, that on average, 66% of the „variance from equilibrium“ from previous period will be corrected in

current period. Remaining 34% is still to be corrected since the variables tend to their equilibrium state over time as they are cointegrated.

3.6. ARDL method

The advantages of this approach were discussed in section 2.4.2. Results from the estimation of long-run coefficients are presented in Table 8 and Appendix VII. The number of lags – four – was chosen according to Akaike Information Criteria. It is interesting to compare these outputs with those presented in Table 4. There are two important aspects to be mentioned. Firstly, in the long-run, the significance of incorporation of the variable lagged foreign GDP and dummy variable capturing the effect of monetary crisis noticeably diminishes. The possible reasons were discussed above. Dummy captured the short-run deviation from usual behavior with negligible effect in the long-run and inclusion of lagged value of foreign real GDP was important to describe slower responsiveness of Czech exporters to changes in foreign income in transition period. The importance of this variable declines in the long-run perspective as well.

Secondly, the change of the impact of particular variables is evident⁶⁹. Looking at the basic “Arize’s” model, the effect of the changes of real foreign GDP on exports almost doubles and the impact of change of relative prices is approximately six times higher in the long-run leaving approximately the same levels of significance.

Table 8: Estimated Long-Run Coefficients using ARDL Approach

| Coeff. | Model | | | | | |
|-----------|---------------|----------------|---------------------|---------------|----------------|---------------------|
| | VAR5 | | | VAR8 | | |
| | Arize | Arize + lagGDP | Arize + lagGDP + DV | Arize | Arize + lagGDP | Arize + lagGDP + DV |
| β_0 | -12.45 (.000) | -12.09 (.000) | -12.13 (.000) | -11.73 (.000) | -11.74 (.000) | -11.86 (.000) |
| β_1 | 6.30 (.002) | 2.10 (.285) | 2.18 (.241) | 5.64 (.001) | 2.13 (.402) | 2.25 (.338) |
| β_2 | - | 3.14 (.115) | 2.99 (.112) | - | 3.28 (.207) | 3.08 (.193) |
| β_3 | -2.64 (.126) | -1.66 (.103) | -0.45 (.094) | -2.11 (.132) | -1.88 (.207) | 1.77 (.182) |
| β_4 | 0.07 (.236) | 0.07 (.104) | 0.06 (.466) | 0.05 (.314) | 0.06 (.255) | 0.05 (.440) |
| β_5 | - | - | 0.09 (.127) | - | - | 0.12 (.295) |

Numbers in the brackets represent the p-values of individual t-tests.

⁶⁹ Comparing the values of coefficients and the T-statistics.

Again, there is no clear evidence of the impact of growing volatility of effective exchange rate on real exports. The conclusion is, that the empirical results corresponds with the theory – the real export is much more price and foreign income elastic in long-run than in the short-run. It is much easier to change the behavior of the exporters as a response of changing economic conditions in the long-run, than in the short-run when the contracts have already been signed.

Finally, the error correction model is proposed. The values of the coefficients of the ECM are presented in Table 9 and Appendix VII.

Table 9: Error Correction Model - ARDL approach

| Coeff. | Variable | Model | | | |
|-----------|----------|-------|---------|-------|---------|
| | | VAR5 | | VAR8 | |
| | | Value | p-value | Value | p-value |
| θ | XR(-1) | -0.30 | 0.069 | -0.29 | 0.088 |
| β_0 | - | -3.81 | 0.026 | -3.78 | 0.030 |
| β_1 | lnGDPR | 1.93 | 0.000 | 1.81 | 0.001 |
| β_3 | lnREER | -0.81 | 0.003 | -0.68 | 0.007 |
| β_4 | VAR | 0.02 | 0.124 | 0.02 | 0.245 |
| α | RES(-1) | -0.31 | 0.040 | -0.32 | 0.033 |

One should bear in mind that this ECM is slightly different⁷⁰ from that proposed in Chapter 2.4.1. and which results are summarized in Table 7. Anyway, it gives comparable perspective about the short-run dynamics. The coefficient α here states, that approximately one third of the “variance from equilibrium” from previous period will be corrected in current period. The mixed results from previous ECM are due to its different form within ARDL approach.

3.7. Bilateral trade flows – Case of Germany, France, Italy, Spain and Netherlands

The analysis described in previous chapters was based on aggregate export demand model using effective exchange rate for the computation of exchange rate volatility. In the

⁷⁰ Apart from differentiated values of all explanatory variables and Error-Correction Term, it contains also differentiated value of lagged export.

next two sub-chapters, the attention will be focused on estimating bilateral trade flows between particular countries. The following analyses will be slightly restricted comparing to previous parts as far as adjustments of the basic model are concerned, but on the other hand more thorough in terms of individual countries involved. The data for each particular country are tested on the basic model (1) proposed in Chapter 2.3. Similar to Chapter 3.1., prior to estimating regression coefficients of particular export demand models, it is necessary to test for stationarity of time series. Graphical analysis again precedes Dickey-Fuller and Augmented Dickey Fuller tests. Figures 4 to 8 exhibit upward trends in variables capturing the development of GDP, export as well as of exchange rate EUR/CZK in time.

Figure 4: Variables – Germany (index values, 2000 = 100, dif = 1st difference)

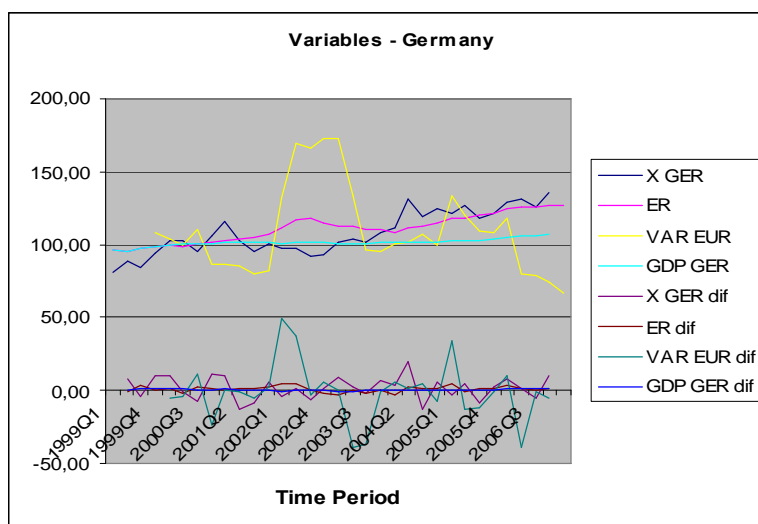


Figure 5: Variables – France (index values, 2000 = 100, dif = 1st difference)

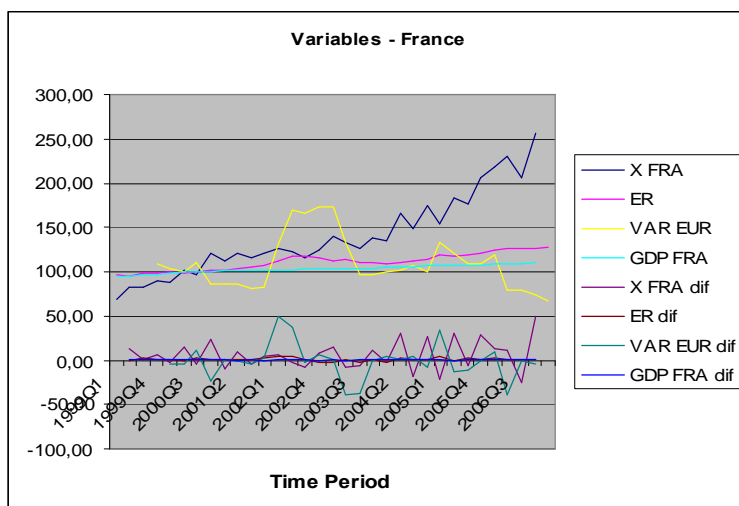


Figure 6: Variables – Italy (index values, 2000 = 100, dif = 1st difference)

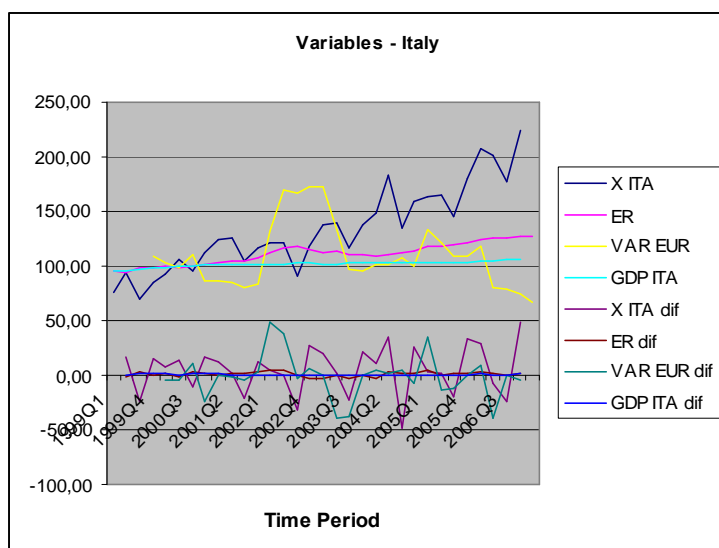


Figure 7: Variables – Spain (index values, 2000 = 100, dif = 1st difference)

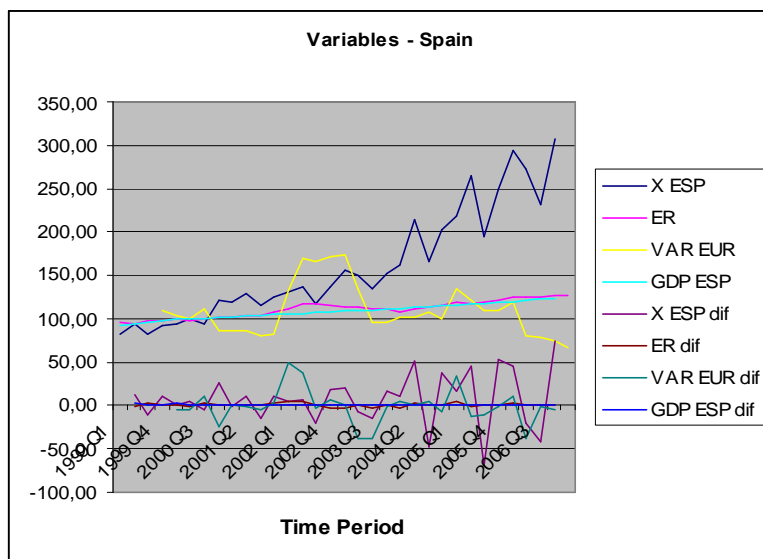
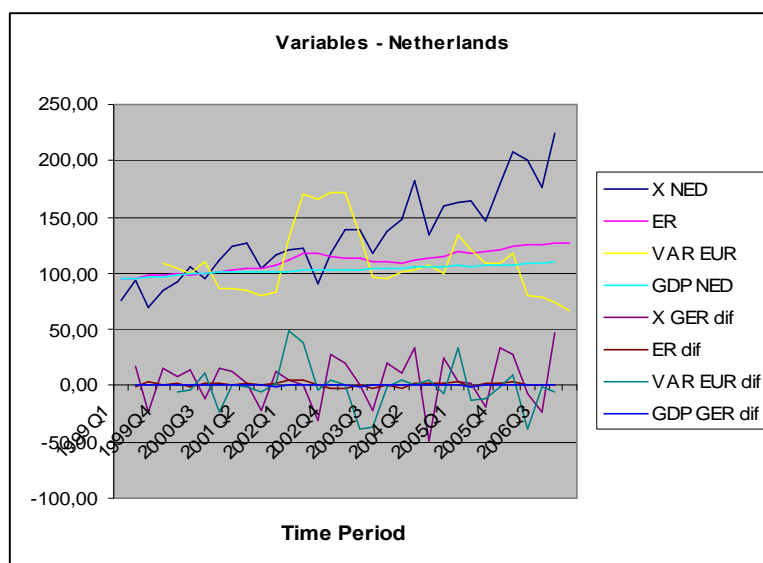


Figure 8: Variables – Netherlands (index values, 2000 = 100, dif = 1st difference)



All variables seem to be non-stationary either due to presence of upward trend or due to non equal variance over time⁷¹. Tables 10 to 14 summarize the results of Dickey-Fuller and Augmented Dickey-Fuller tests of stationarity⁷².

Table 10: Dickey-Fuller and Augmented Dickey Fuller tests – Germany

| Variable | The Dickey-Fuller regressions include an intercept but not a trend | | | | The Dickey-Fuller regressions include an intercept and a linear trend | | | | Stationarity |
|----------|--|--------|--------|----------------|---|--------|--------|----------------|--------------|
| | Actual value | | | Critical value | Actual value | | | Critical value | |
| | DF | ADF(1) | ADF(2) | | DF | ADF(1) | ADF(2) | | |
| lnXde | -0,935 | -0,675 | -0,294 | -2,991 | -2,641 | -2,355 | -1,908 | -3,612 | Not Proved |
| lnXdeD | -5,912 | -4,697 | -3,936 | -2,991 | -5,831 | -4,732 | -4,088 | -3,612 | Proved |
| lnEReur | -0,837 | -1,043 | -1,120 | -2,991 | -1,450 | -2,116 | -2,616 | -3,612 | Not Proved |
| lnEReurD | -3,383 | -2,428 | -2,648 | -2,991 | -3,302 | -2,363 | -2,577 | -3,612 | Proved |
| VAReur | -1,537 | -2,271 | -2,300 | -2,991 | -1,666 | -2,333 | -2,259 | -3,612 | Not Proved |
| VAReurD | -3,844 | -3,204 | -2,442 | -2,991 | -3,933 | -3,351 | -2,562 | -3,612 | Proved |
| lnGDPde | 2,816 | 1,556 | 2,284 | -2,991 | 1,034 | 0,201 | 1,027 | -3,612 | Not Proved |
| lnGDPdeD | -2,675 | -2,383 | -1,028 | -2,991 | -3,330 | -3,198 | -1,858 | -3,612 | Proved |

As can be seen from Table 10, variable measuring growth of GDP in Germany is not I(1), so it is not possible to use Engle-Granger test to test for long-run equilibrium⁷³. The

⁷¹ Measures of volatility does not seem to be equal over time, all other variables are trended.

⁷² Full results and outcomes from econometric SW could be found on <http://jurecka.webz.cz/> or be send upon request.

⁷³ For more information see Chapter 3.4. – Engle-Granger test.

graphical analysis (Figure 4) suggests that the growth of GDP in Germany was much lower than the growth of real export to this country. Regression results summarized in Table 15 also support our previous statements that the development of German GDP does not seem to be much correlated with Czech exports to this country⁷⁴. It could be assumed, that the growing export to Germany could be better explained by other explanatory variables. It might also be the case, that the export demand model for Germany might be much complex including other explanatory variables. The estimates of the regression coefficients from basic bilateral export demand model are summarized in Tables 15 and 19⁷⁵.

Table 11: Dickey-Fuller and Augmented Dickey Fuller tests – France

| Variable | The Dickey-Fuller regressions include an intercept but not a trend | | | | The Dickey-Fuller regressions include an intercept and a linear trend | | | | Stationarity |
|-----------|--|--------|--------|----------------|---|--------|--------|----------------|--------------|
| | Actual value | | | Critical value | Actual value | | | Critical value | |
| | DF | ADF(1) | ADF(2) | | DF | ADF(1) | ADF(2) | | |
| lnXfra | -0,012 | 0,923 | 0,932 | -2,991 | -3,463 | -1,386 | -1,393 | -3,612 | Not Proved |
| lnXfraD | -11,052 | -4,336 | -4,379 | -2,991 | -11,256 | -4,575 | -4,877 | -3,612 | Proved |
| lnEReur | -1,941 | -2,440 | -2,160 | -2,991 | -1,885 | -2,346 | -2,012 | -3,612 | Not Proved |
| lnEReurD | -3,339 | -3,370 | -2,305 | -2,991 | -3,364 | -3,476 | -2,421 | -3,612 | Proved |
| VAReur | -1,263 | -1,362 | -2,335 | -2,991 | -1,503 | -1,555 | -2,364 | -3,612 | Not Proved |
| VAReurD | -4,176 | -1,940 | -2,196 | -2,991 | -3,976 | -1,681 | -1,930 | -3,612 | Proved |
| lnGDPfra | 0,764 | 0,876 | 0,914 | -2,991 | -2,466 | -2,094 | -2,276 | -3,612 | Not Proved |
| lnGDPfraD | -6,363 | -4,109 | -3,254 | -2,991 | -6,428 | -4,227 | -3,282 | -3,612 | Proved |

As can be seen from Tables 11 – 14, for France, Italy, Spain and Netherland, all relevant time series are I(1) and could be therefore cointegrated, e.g. the regression should not be spurious.

Table 12: Dickey-Fuller and Augmented Dickey Fuller tests – Italy

| Variable | The Dickey-Fuller regressions include an intercept but not a trend | | | | The Dickey-Fuller regressions include an intercept and a linear trend | | | | Stationarity |
|-----------|--|--------|--------|----------------|---|--------|--------|----------------|--------------|
| | Actual value | | | Critical value | Actual value | | | Critical value | |
| | DF | ADF(1) | ADF(2) | | DF | ADF(1) | ADF(2) | | |
| lnXita | -1,409 | -0,939 | -0,301 | -2,991 | -4,233 | -3,897 | -2,896 | -3,612 | Not Proved |
| lnXitaD | -6,514 | -5,801 | -7,990 | -2,991 | -6,356 | -5,714 | -8,091 | -3,612 | Proved |
| lnEReur | -1,941 | -2,440 | -2,160 | -2,991 | -1,885 | -2,346 | -2,012 | -3,612 | Not Proved |
| lnEReurD | -3,339 | -3,370 | -2,305 | -2,991 | -3,364 | -3,476 | -2,421 | -3,612 | Proved |
| VAReur | -1,263 | -1,362 | -2,335 | -2,991 | -1,503 | -1,555 | -2,364 | -3,612 | Not Proved |
| VAReurD | -4,176 | -1,940 | -2,196 | -2,991 | -3,976 | -1,681 | -1,930 | -3,612 | Proved |
| lnGDPita | 1,563 | 1,162 | 1,368 | -2,991 | -0,095 | -1,014 | -0,492 | -3,612 | Not Proved |
| lnGDPitaD | -3,115 | -3,238 | -2,255 | -2,991 | -3,383 | -3,387 | -2,189 | -3,612 | Proved |

⁷⁴ As can be seen from Table 10, time series for German GDP are not I(1). Regression results stated in Table 15 might be therefore misleading.

⁷⁵ For full regression results see Appendix VIII.

Table 13: Dickey-Fuller and Augmented Dickey Fuller tests – Spain

| Variable | The Dickey-Fuller regressions include an intercept but not a trend | | | | The Dickey-Fuller regressions include an intercept and a linear trend | | | | Stationarity |
|-----------|--|--------|--------|----------------|---|--------|--------|----------------|--------------|
| | Actual value | | | Critical value | Actual value | | | Critical value | |
| | DF | ADF(1) | ADF(2) | | DF | ADF(1) | ADF(2) | | |
| lnXesp | -0,800 | -0,439 | -0,146 | -2,991 | -4,654 | -3,472 | -2,579 | -3,612 | Not Proved |
| lnXespD | -7,759 | -6,009 | -8,767 | -2,991 | -7,534 | -5,858 | -8,828 | -3,612 | Proved |
| lnEReur | -1,941 | -2,440 | -2,160 | -2,991 | -1,885 | -2,346 | -2,012 | -3,612 | Not Proved |
| lnEReurD | -3,339 | -3,370 | -2,305 | -2,991 | -3,364 | -3,476 | -2,421 | -3,612 | Proved |
| VAReur | -1,263 | -1,362 | -2,335 | -2,991 | -1,503 | -1,555 | -2,364 | -3,612 | Not Proved |
| VAReurD | -4,176 | -1,940 | -2,196 | -2,991 | -3,976 | -1,681 | -1,930 | -3,612 | Proved |
| lnGDPesp | 1,497 | 1,462 | 2,160 | -2,991 | -0,080 | -0,821 | 0,316 | -3,612 | Not Proved |
| lnGDPespD | -3,021 | -3,591 | -1,633 | -2,991 | -3,178 | -4,189 | -2,166 | -3,612 | Proved |

Table 14: Dickey-Fuller and Augmented Dickey Fuller tests – Netherlands

| Variable | The Dickey-Fuller regressions include an intercept but not a trend | | | | The Dickey-Fuller regressions include an intercept and a linear trend | | | | Stationarity |
|-----------|--|--------|--------|----------------|---|--------|--------|----------------|--------------|
| | Actual value | | | Critical value | Actual value | | | Critical value | |
| | DF | ADF(1) | ADF(2) | | DF | ADF(1) | ADF(2) | | |
| lnXned | -1,409 | -0,939 | -0,301 | -2,991 | -4,233 | -3,897 | -2,896 | -3,612 | Not Proved |
| lnXnedD | -6,515 | -5,801 | -7,990 | -2,991 | -6,356 | -5,714 | -8,091 | -3,612 | Proved |
| lnEReur | -1,941 | -2,440 | -2,160 | -2,991 | -1,885 | -2,346 | -2,012 | -3,612 | Not Proved |
| lnEReurD | -3,339 | -3,370 | -2,305 | -2,991 | -3,364 | -3,476 | -2,421 | -3,612 | Proved |
| VAReur | -1,263 | -1,362 | -2,335 | -2,991 | -1,503 | -1,555 | -2,364 | -3,612 | Not Proved |
| VAReurD | -4,176 | -1,940 | -2,196 | -2,991 | -3,976 | -1,681 | -1,930 | -3,612 | Proved |
| lnGDPned | 0,764 | 0,876 | 0,914 | -2,991 | -2,466 | -2,094 | -2,276 | -3,612 | Not Proved |
| lnGDPnedD | -6,363 | -4,109 | -3,254 | -2,991 | -6,428 | -4,227 | -3,282 | -3,612 | Proved |

Tables 15-19⁷⁶ suggest, that the significance of variable “exchange rate” measuring the impact of the change of bilateral exchange rate on volumes of real exports declines comparing to aggregate export demand models. On the other hand, the significance of the impact of exchange rate variability improves substantially, at least in case of Germany, France and Italy.

Table 15: Regression estimates – Germany

| Coeff. | Variable | Experted sign | Actual sign | Value | p-value | Note |
|-----------|----------|---------------|-------------|---------|---------|-----------------|
| β_0 | - | Not relevant | - | -3,2702 | 0,728 | Non-significant |
| β_1 | lnEReur | - | + | 0,8853 | 0,155 | Non-significant |
| β_3 | VAReur | ? | - | 0,0019 | 0,035 | Significant |
| β_4 | lnGDPger | + | + | 0,8674 | 0,725 | Non-significant |

⁷⁶ For full regression results see Appendix VIII.

Table 16: Regression estimates – France

| Coeff. | Variable | Expected sign | Actual sign | Value | p-value | Note |
|-----------|----------|---------------|-------------|---------|---------|-----------------|
| | | | | | | |
| β_0 | - | Not relevant | - | 26,8809 | 0,000 | Significant |
| β_1 | lnEReur | - | + | 1,1213 | 0,074 | Non-significant |
| β_3 | VAReur | ? | - | -0,0015 | 0,038 | Significant |
| β_4 | lnGDPfra | + | + | 5,7521 | 0,000 | Significant |

Table 17: Regression estimates – Italy

| Coeff. | Variable | Expected sign | Actual sign | Value | p-value | Note |
|-----------|----------|---------------|-------------|---------|---------|-----------------|
| | | | | | | |
| β_0 | - | Not relevant | - | 36,0123 | 0,015 | Significant |
| β_1 | lnEReur | - | + | 1,1808 | 0,183 | Non-significant |
| β_3 | VAReur | ? | - | -0,0017 | 0,125 | Non-significant |
| β_4 | lnGDPita | + | + | 7,6782 | 0,052 | Significant |

Table 18: Regression estimates – Spain

| Coeff. | Variable | Expected sign | Actual sign | Value | p-value | Note |
|-----------|----------|---------------|-------------|---------|---------|-----------------|
| | | | | | | |
| β_0 | - | Not relevant | - | 12,7657 | 0,000 | Significant |
| β_1 | lnEReur | - | - | -0,3902 | 0,682 | Non-significant |
| β_3 | VAReur | ? | - | 0,0001 | 0,934 | Non-significant |
| β_4 | lnGDPeSp | + | + | 5,4329 | 0,000 | Significant |

Table 19: Regression estimates – Netherland

| Coeff. | Variable | Expected sign | Actual sign | Value | p-value | Note |
|-----------|----------|---------------|-------------|---------|---------|-----------------|
| | | | | | | |
| β_0 | - | Not relevant | - | 32,0039 | 0,000 | Significant |
| β_1 | lnEReur | - | - | -0,7177 | 0,424 | Non-significant |
| β_3 | VAReur | ? | - | -0,0002 | 0,817 | Non-significant |
| β_4 | lnGDPned | + | + | 8,6850 | 0,000 | Significant |

One possible explanation might be, that in case of aggregate export demand model, the impact of volatilities of different currencies comprised in effective exchange rate might mutually cancel out. Another interesting finding is the strong positive relationship between export and the growth of GDP. Especially in France, Spain and Netherland, extremely strong

correlation between these two variables could be identified. Just to reminder, the Log-log regression model assures that the values of particular coefficients measure the foreign income, exchange rate and exchange rate volatility elasticities of Czech real export demand.

3.9. Bilateral trade flows – Case of Slovakia

In the following part, the bilateral export demand model for the case of the second largest Czech export partner – Slovakia, is examined. Considering qualitative aspects, this market is more similar to Czech one than any other above mentioned countries, and the examination of the main determinants of Czech export to Slovakia and its comparison to previous results might be therefore useful.

Figure 9: Variables – Slovakia (index values, 2000 = 100, dif = 1st difference)

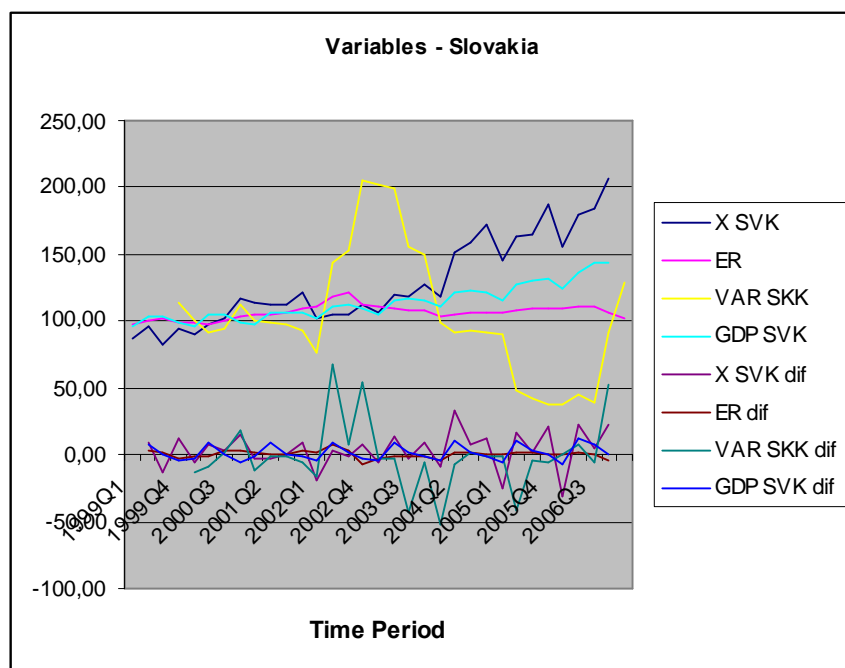


Figure 9, similar to figures related to West-european countries, also exhibits upward trends in variables capturing the development of GDP and export in time. Growth of GDP in Slovak republic was significantly higher comparing to other analyzed countries. Exchange rate CZK/SKK seems to be relatively stable as both currencies strengthen considerably to

Euro in last years. Table 20⁷⁷, similarly to previous cases, summarizes the outcomes from Dickey-Fuller and Augmented Dickey-Fuller test of stationarity. It could be concluded, that the first differences of all necessary variables are stationary and the time series could be cointegrated.

Table 20: Dickey-Fuller and Augmented Dickey Fuller tests – Slovakia

| Variable | The Dickey-Fuller regressions include an intercept but not a trend | | | | The Dickey-Fuller regressions include an intercept and a linear trend | | | | Stationarity |
|----------|--|--------|---------|----------------|---|--------|---------|----------------|--------------|
| | Actual value | | | Critical value | Actual value | | | Critical value | |
| | DF | ADF(1) | ADF(2) | | DF | ADF(1) | ADF(2) | | |
| lnXsk | -0,413 | 0,473 | 0,279 | -2,991 | -3,060 | -1,866 | -2,134 | -3,612 | Not Proved |
| lnXskD | -8,217 | -3,714 | -4,974 | -2,991 | -8,399 | -3,869 | -5,086 | -3,612 | Proved |
| lnERsk | -1,941 | -2,440 | -2,160 | -2,991 | -1,885 | -2,346 | -2,012 | -3,612 | Not Proved |
| lnERskD | -3,339 | -3,370 | -2,305 | -2,991 | -3,364 | -3,476 | -2,421 | -3,612 | Proved |
| VARskk | -1,263 | -1,362 | -2,335 | -2,991 | -1,503 | -1,555 | -2,364 | -3,612 | Not Proved |
| VARskkD | -4,176 | -1,940 | -2,196 | -2,991 | -3,976 | -1,681 | -1,930 | -3,612 | Proved |
| lnGDPsk | -0,856 | -0,503 | 0,639 | -2,991 | -4,116 | -5,428 | -3,588 | -3,612 | Not Proved |
| lnGDPskD | -5,900 | -6,751 | -16,491 | -2,991 | -5,784 | -6,868 | -28,132 | -3,612 | Proved |

Table 21⁷⁸ provides us with the results of the regression measuring the parameters of the Czech-Slovak bilateral export demand model.

Table 21: Regression estimates - Slovakia

| Coeff. | Variable | Expected sign | Actual sign | Value | p-value | Note |
|-----------|----------|---------------|-------------|---------|---------|-----------------|
| β_0 | - | Not relevant | - | -2,2302 | 0,177 | Non-significant |
| β_1 | lnERskk | - | + | -0,3086 | 0,452 | Non-significant |
| β_3 | VARskk | ? | - | -0,0008 | 0,072 | Significant |
| β_4 | lnGDPsvk | + | + | 1,8177 | 0,000 | Significant |

Similarly to the case of West-European countries, Table 21 suggest, that the significance of variable “exchange rate” declines comparing to aggregate export demand models. On the other hand, the significance of the impact of exchange rate variability improves substantially again. Furthermore, contrary to Germany, the impact of growth of foreign GDP remains highly significant for the case of Slovak republic.

⁷⁷ Full results and outcomes from econometric SW could be found on <http://jurecka.webz.cz/> or be send upon request

⁷⁸ For full regression results see Appendix VII.

4. Summary and Conclusions

In this study, the impact of exchange rate variability on the demand for real exports has been examined. The main conclusions from the theoretical part are as follows. Firstly, there is no definite predictable impact of the growth of exchange rate volatility on real exports and this effect is a matter of ex post empirical investigation for each individual country. Secondly, we have to distinguish the terms exchange rate volatility and misalignment. Volatility refers rather to short-term fluctuations of exchange rates whereas misalignment refers to persistent departures of real exchange rates from their equilibrium values and its impact on trade is indisputably negative.

In the second part, the Czech real export demand was modeled using standard procedures of econometric analysis and the study yielded the following main results. The standard real export demand model had to be adjusted for the conditions of Czech economy by adding a dummy variable capturing the turmoil around monetary crisis in the end of the year 1997 and beginning of 1998 and by adding a variable of lagged foreign real GDP. According to our expectations, both additional variables turned out to be insignificant in the long-run what just supported our theory, that inclusion of dummy variables for outliers to the model is meaningful to capture short-to-medium run inequalities, but do not have much sense in investigation of long-run relations.

Furthermore, there seems to be a strong, statistically significant dependence of real export on changes in foreign real GDP not only in current period, but also in the previous one. Moreover, the impact of the growth of foreign real GDP in current period is approximately twice as strong as in the previous period.

The structural stability of the parameters was tested as well but no structural break points were found and it is then assumed, that the regression coefficients in the model are a good representation of the examined relationships.

All variables turned out to be non-stationary, but the cointegration analysis revealed that there is an equilibrium relationship among them and that the regression was not spurious. Additionally, the long-term effects of the particular variables turned out to be significant and much stronger than the short-term ones. The export demand price and income elasticities were again in accordance with theory much higher than in the short-run. The dynamics of the model was outlined using the error correction models. The main conclusion is that there is no clear-

cut effect of the real effective exchange rate volatility on Czech real exports neither in the short-run, nor in the long-run. Finally, the examination of bilateral export demand models revealed the growth of signification of the variable capturing exchange rate volatility. Negative sign at coefficients of these variables favor the common theory of negative impact of exchange rate volatility on bilateral exports. Interestingly, the strong positive relationship between export and the growth of GDP was found in the most cases of bilateral export demand model. Especially in France, Spain and Netherland, extremely strong correlation between these two variables could be identified.

The further research could be extended to the examination of this effect to the whole groups of countries, e.g. new EU joiners, CEE countries etc., using the panel data analysis. Another way for further studies could lead to improvement of basic bilateral models by adding country specific variables to capture individual conditions.

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Appendix

For calculations in empirical part of this thesis, MicroFit econometric pack gained legally during studies at Staffordshire University in England was used. Data were obtained from IMF IFS CD-ROM kindly lent by Czech National Bank and public internet sources of Czech Statistical Office and Czech National Bank and can be viewed at <http://jurecka.webz.cz/>.

Appendix I: Computation of the Trade Weighted Foreign GDP

The same trade weights for individual countries are employed by computation of the variable representing the real foreign income as are used in computation of the effective exchange rate by Czech National Bank. The following Table presents the particular weights:

| Country | EER_CR (%) |
|----------------|------------|
| Austria | 2,1 |
| Belgium | 2,5 |
| Netherlands | 4,0 |
| Finland | 1,3 |
| France | 14,4 |
| Germany | 20,6 |
| Ireland | 1,0 |
| Italy | 11,9 |
| Luxembourg | 0,2 |
| Portugal | 1,2 |
| Spain | 6,3 |
| Slovakia | 7,6 |
| Russia | 4,5 |
| Poland | 5,0 |
| United Kingdom | 4,7 |
| United States | 4,0 |
| Japan | 1,3 |
| Hungary | 1,9 |
| Sweden | 1,6 |
| Switzerland | 1,6 |
| Denmark | 0,6 |
| China | 1,4 |

The Czech National Bank currently uses the weight 65.7 % to cover all countries which are the members of the EURO zone. I recalculated the weights for each individual EURO country by using the shares of their GDP within the whole zone in the year 2000 as the weights. The possible differences should have only marginal effects on the whole value of the variable foreign real GDP. The effect of the change of real GDP of Ireland and Greece were left out due to lack of data. As the shares of these 2 countries on overall Czech export are negligible, I do not regard it as an important misspecification of this variable.

Appendix II: Outputs from the analysis of stationarity using DF and ADF tests.

If the value of the test statistic is higher than the critical value stated below the results (in absolute values), the hypothesis of the presence of unit-root is rejected on the 5% level of significance, i.e. the time series are stationary.

Unit root tests for variable LNXR

The Dickey-Fuller regressions include an intercept but not a trend

36 observations used in the estimation of all ADF regressions.

Sample period from 1996Q2 to 2005Q1

| | Test Statistic | LL | AIC | SBC | HQC |
|--------|-----------------|---------|---------|---------|---------|
| DF | -0.94787 | 43.2892 | 41.2892 | 39.7057 | 40.7365 |
| ADF(1) | -0.52021 | 46.7926 | 43.7926 | 41.4173 | 42.9635 |
| ADF(2) | -0.66915 | 48.2084 | 44.2084 | 41.0414 | 43.1030 |
| ADF(3) | -0.39003 | 49.6642 | 44.6642 | 40.7054 | 43.2825 |
| ADF(4) | -0.43406 | 50.1150 | 44.1150 | 39.3645 | 42.4570 |

95% critical value for the augmented Dickey-Fuller statistic = **-2.9446**

LL = Maximized log-likelihood AIC = Akaike Information Criterion

SBC = Schwarz Bayesian Criterion HQC = Hannan-Quinn Criterion

Unit root tests for variable LNXR

The Dickey-Fuller regressions include an intercept and a linear trend

36 observations used in the estimation of all ADF regressions.

Sample period from 1996Q2 to 2005Q1

| | Test Statistic | LL | AIC | SBC | HQC |
|--------|----------------|---------|---------|---------|---------|
| DF | -3.1060 | 47.4788 | 44.4788 | 42.1036 | 43.6498 |
| ADF(1) | -2.0408 | 48.8540 | 44.8540 | 41.6869 | 43.7486 |
| ADF(2) | -2.9934 | 52.5377 | 47.5377 | 43.5789 | 46.1560 |
| ADF(3) | -2.3676 | 52.6595 | 46.6595 | 41.9089 | 45.0014 |
| ADF(4) | -3.1447 | 55.2842 | 48.2842 | 42.7419 | 46.3498 |

95% critical value for the augmented Dickey-Fuller statistic = **-3.5386**

LL = Maximized log-likelihood AIC = Akaike Information Criterion

SBC = Schwarz Bayesian Criterion HQC = Hannan-Quinn Criterion

Unit root tests for variable LNXRD

The Dickey-Fuller regressions include an intercept but not a trend

36 observations used in the estimation of all ADF regressions.

Sample period from 1996Q2 to 2005Q1

| | Test Statistic | LL | AIC | SBC | HQC |
|--------|----------------|---------|---------|---------|---------|
| DF | -9.4029 | 46.2465 | 44.2465 | 42.6629 | 43.6938 |
| ADF(1) | -3.6806 | 47.6311 | 44.6311 | 42.2558 | 43.8020 |
| ADF(2) | -4.2095 | 49.4881 | 45.4881 | 42.3211 | 44.3827 |
| ADF(3) | -2.7886 | 50.0229 | 45.0229 | 41.0641 | 43.6412 |

ADF(4) -3.8143 53.3527 47.3527 42.6021 45.6946

95% critical value for the augmented Dickey-Fuller statistic = **-2.9446**
 LL = Maximized log-likelihood AIC = Akaike Information Criterion
 SBC = Schwarz Bayesian Criterion HQC = Hannan-Quinn Criterion

Unit root tests for variable **LNXR**

The Dickey-Fuller regressions include an intercept and a linear trend

36 observations used in the estimation of all ADF regressions.
 Sample period from 1996Q2 to 2005Q1

| | Test Statistic | LL | AIC | SBC | HQC |
|--------|----------------|---------|---------|---------|---------|
| DF | -9.2341 | 46.2511 | 43.2511 | 40.8758 | 42.4221 |
| ADF(1) | -3.6153 | 47.6384 | 43.6384 | 40.4714 | 42.5330 |
| ADF(2) | -4.1308 | 49.4886 | 44.4886 | 40.5298 | 43.1068 |
| ADF(3) | -2.7414 | 50.0241 | 44.0241 | 39.2736 | 42.3661 |
| ADF(4) | -3.7540 | 53.3847 | 46.3847 | 40.8423 | 44.4502 |

95% critical value for the augmented Dickey-Fuller statistic = **-3.5386**
 LL = Maximized log-likelihood AIC = Akaike Information Criterion
 SBC = Schwarz Bayesian Criterion HQC = Hannan-Quinn Criterion

Unit root tests for variable **LNGDPR**

The Dickey-Fuller regressions include an intercept but not a trend

36 observations used in the estimation of all ADF regressions.
 Sample period from 1996Q2 to 2005Q1

| | Test Statistic | LL | AIC | SBC | HQC |
|--------|----------------|----------|----------|----------|----------|
| DF | -9.1665 | 98.4516 | 96.4516 | 94.8681 | 95.8989 |
| ADF(1) | -4.9742 | 101.8445 | 98.8445 | 96.4692 | 98.0155 |
| ADF(2) | -3.3621 | 102.3052 | 98.3052 | 95.1381 | 97.1998 |
| ADF(3) | .11164 | 112.0905 | 107.0905 | 103.1317 | 105.7088 |
| ADF(4) | -0.34433 | 122.3072 | 116.3072 | 111.5566 | 114.6491 |

95% critical value for the augmented Dickey-Fuller statistic = **-2.9446**
 LL = Maximized log-likelihood AIC = Akaike Information Criterion
 SBC = Schwarz Bayesian Criterion HQC = Hannan-Quinn Criterion

Unit root tests for variable **LNGDPR**

The Dickey-Fuller regressions include an intercept and a linear trend

36 observations used in the estimation of all ADF regressions.
 Sample period from 1996Q2 to 2005Q1

| | Test Statistic | LL | AIC | SBC | HQC |
|--------|----------------|----------|----------|----------|----------|
| DF | -4.1565 | 105.6943 | 102.6943 | 100.3190 | 101.8652 |
| ADF(1) | -2.9275 | 106.0026 | 102.0026 | 98.8356 | 100.8973 |
| ADF(2) | -2.6971 | 106.0396 | 101.0396 | 97.0808 | 99.6579 |
| ADF(3) | -1.3358 | 113.1560 | 107.1560 | 102.4054 | 105.4979 |
| ADF(4) | -3.2342 | 127.8811 | 120.8811 | 115.3388 | 118.9467 |

95% critical value for the augmented Dickey-Fuller statistic = **-3.5386**
 LL = Maximized log-likelihood AIC = Akaike Information Criterion
 SBC = Schwarz Bayesian Criterion HQC = Hannan-Quinn Criterion

Unit root tests for variable **LNGDPRD**

The Dickey-Fuller regressions include an intercept but not a trend

36 observations used in the estimation of all ADF regressions.

Sample period from 1996Q2 to 2005Q1

| | Test Statistic | LL | AIC | SBC | HQC |
|--------|----------------|----------|----------|----------|----------|
| DF | -8.6433 | 103.2114 | 101.2114 | 99.6278 | 100.6587 |
| ADF(1) | -6.0350 | 104.2617 | 101.2617 | 98.8864 | 100.4327 |
| ADF(2) | -9.7403 | 116.2920 | 112.2920 | 109.1250 | 111.1867 |
| ADF(3) | -1.6816 | 133.9138 | 128.9138 | 124.9550 | 127.5320 |
| ADF(4) | -2.2290 | 135.8329 | 129.8329 | 125.0824 | 128.1749 |

95% critical value for the augmented Dickey-Fuller statistic = **-2.9446**

LL = Maximized log-likelihood AIC = Akaike Information Criterion

SBC = Schwarz Bayesian Criterion HQC = Hannan-Quinn Criterion

Unit root tests for variable **LNGDPRD**

The Dickey-Fuller regressions include an intercept and a linear trend

36 observations used in the estimation of all ADF regressions.

Sample period from 1996Q2 to 2005Q1

| | Test Statistic | LL | AIC | SBC | HQC |
|--------|----------------|----------|----------|----------|----------|
| DF | -8.4655 | 103.2784 | 100.2784 | 97.9031 | 99.4493 |
| ADF(1) | -5.8739 | 104.2923 | 100.2923 | 97.1252 | 99.1869 |
| ADF(2) | -9.5068 | 116.2962 | 111.2962 | 107.3374 | 109.9145 |
| ADF(3) | -1.6418 | 133.9157 | 127.9157 | 123.1651 | 126.2576 |
| ADF(4) | -2.1758 | 135.8696 | 128.8696 | 123.3273 | 126.9352 |

95% critical value for the augmented Dickey-Fuller statistic = **-3.5386**

LL = Maximized log-likelihood AIC = Akaike Information Criterion

SBC = Schwarz Bayesian Criterion HQC = Hannan-Quinn Criterion

Unit root tests for variable **LGDPRD**

The Dickey-Fuller regressions include an intercept but not a trend

35 observations used in the estimation of all ADF regressions.

Sample period from 1996Q3 to 2005Q1

| | Test Statistic | LL | AIC | SBC | HQC |
|--------|----------------|----------|----------|----------|----------|
| DF | -1.8974 | 97.9943 | 95.9943 | 94.4389 | 95.4574 |
| ADF(1) | .19389 | 101.3720 | 98.3720 | 96.0390 | 97.5667 |
| ADF(2) | .25909 | 101.5687 | 97.5687 | 94.4580 | 96.4949 |
| ADF(3) | .37732 | 109.1623 | 104.1623 | 100.2740 | 102.8201 |
| ADF(4) | .21955 | 119.0212 | 113.0212 | 108.3552 | 111.4105 |

95% critical value for the augmented Dickey-Fuller statistic = **-2.9472**

LL = Maximized log-likelihood AIC = Akaike Information Criterion

SBC = Schwarz Bayesian Criterion HQC = Hannan-Quinn Criterion

Unit root tests for variable **LGDPRD**

The Dickey-Fuller regressions include an intercept and a linear trend

35 observations used in the estimation of all ADF regressions.

Sample period from 1996Q3 to 2005Q1

| | Test Statistic | LL | AIC | SBC | HQC |
|--------|----------------|----------|----------|----------|----------|
| DF | -3.8039 | 104.5409 | 101.5409 | 99.2079 | 100.7356 |
| ADF(1) | -2.6069 | 104.9446 | 100.9446 | 97.8339 | 99.8708 |
| ADF(2) | -2.5377 | 105.0814 | 100.0814 | 96.1930 | 98.7391 |
| ADF(3) | -1.3742 | 110.3361 | 104.3361 | 99.6701 | 102.7254 |
| ADF(4) | -3.2801 | 124.8287 | 117.8287 | 112.3849 | 115.9495 |

95% critical value for the augmented Dickey-Fuller statistic = **-3.5426**

LL = Maximized log-likelihood AIC = Akaike Information Criterion

SBC = Schwarz Bayesian Criterion HQC = Hannan-Quinn Criterion

Unit root tests for variable **LGDPRLD**

The Dickey-Fuller regressions include an intercept but not a trend

34 observations used in the estimation of all ADF regressions.

Sample period from 1996Q4 to 2005Q1

| | Test Statistic | LL | AIC | SBC | HQC |
|--------|----------------|----------|----------|----------|----------|
| DF | -8.6923 | 97.9878 | 95.9878 | 94.4614 | 95.4673 |
| ADF(1) | -5.0385 | 98.1526 | 95.1526 | 92.8630 | 94.3718 |
| ADF(2) | -7.1244 | 105.4934 | 101.4934 | 98.4407 | 100.4523 |
| ADF(3) | -1.8036 | 115.0996 | 110.0996 | 106.2837 | 108.7983 |
| ADF(4) | -2.2052 | 116.1744 | 110.1744 | 105.5954 | 108.6128 |

95% critical value for the augmented Dickey-Fuller statistic = **-2.9499**

LL = Maximized log-likelihood AIC = Akaike Information Criterion

SBC = Schwarz Bayesian Criterion HQC = Hannan-Quinn Criterion

Unit root tests for variable **LGDPRLD**

The Dickey-Fuller regressions include an intercept and a linear trend

34 observations used in the estimation of all ADF regressions.

Sample period from 1996Q4 to 2005Q1

| | Test Statistic | LL | AIC | SBC | HQC |
|--------|----------------|----------|----------|----------|----------|
| DF | -8.6032 | 98.1550 | 95.1550 | 92.8654 | 94.3742 |
| ADF(1) | -5.0041 | 98.3374 | 94.3374 | 91.2847 | 93.2964 |
| ADF(2) | -7.0504 | 105.6916 | 100.6916 | 96.8757 | 99.3903 |
| ADF(3) | -1.8030 | 115.2547 | 109.2547 | 104.6757 | 107.6931 |
| ADF(4) | -2.1811 | 116.2889 | 109.2889 | 103.9466 | 107.4670 |

95% critical value for the augmented Dickey-Fuller statistic = **-3.5468**

LL = Maximized log-likelihood AIC = Akaike Information Criterion

SBC = Schwarz Bayesian Criterion HQC = Hannan-Quinn Criterion

Unit root tests for variable **LNREER**

The Dickey-Fuller regressions include an intercept but not a trend

36 observations used in the estimation of all ADF regressions.

Sample period from 1996Q2 to 2005Q1

| | Test Statistic | LL | AIC | SBC | HQC |
|----|----------------|---------|---------|---------|---------|
| DF | -.69894 | 79.7237 | 77.7237 | 76.1402 | 77.1710 |

| | | | | | |
|--------|----------|---------|---------|---------|---------|
| ADF(1) | -0.86223 | 80.6661 | 77.6661 | 75.2908 | 76.8370 |
| ADF(2) | -0.78998 | 80.8854 | 76.8854 | 73.7184 | 75.7800 |
| ADF(3) | -0.62609 | 82.5860 | 77.5860 | 73.6272 | 76.2043 |
| ADF(4) | -0.60711 | 82.6477 | 76.6477 | 71.8972 | 74.9897 |

95% critical value for the augmented Dickey-Fuller statistic = **-2.9446**
 LL = Maximized log-likelihood AIC = Akaike Information Criterion
 SBC = Schwarz Bayesian Criterion HQC = Hannan-Quinn Criterion

Unit root tests for variable **LNREER**

The Dickey-Fuller regressions include an intercept and a linear trend

36 observations used in the estimation of all ADF regressions.

Sample period from 1996Q2 to 2005Q1

| | Test Statistic | LL | AIC | SBC | HQC |
|--------|----------------|---------|---------|---------|---------|
| DF | -2.3698 | 82.2973 | 79.2973 | 76.9220 | 78.4683 |
| ADF(1) | -3.3523 | 85.6852 | 81.6852 | 78.5182 | 80.5798 |
| ADF(2) | -3.4197 | 86.2994 | 81.2994 | 77.3406 | 79.9177 |
| ADF(3) | -2.7265 | 86.3460 | 80.3460 | 75.5955 | 78.6880 |
| ADF(4) | -2.8441 | 86.8593 | 79.8593 | 74.3170 | 77.9249 |

95% critical value for the augmented Dickey-Fuller statistic = **-3.5386**
 LL = Maximized log-likelihood AIC = Akaike Information Criterion
 SBC = Schwarz Bayesian Criterion HQC = Hannan-Quinn Criterion

Unit root tests for variable **LNREERD**

The Dickey-Fuller regressions include an intercept but not a trend

36 observations used in the estimation of all ADF regressions.

Sample period from 1996Q2 to 2005Q1

| | Test Statistic | LL | AIC | SBC | HQC |
|--------|----------------|---------|---------|---------|---------|
| DF | -4.5722 | 80.5676 | 78.5676 | 76.9841 | 78.0149 |
| ADF(1) | -3.9939 | 80.8488 | 77.8488 | 75.4735 | 77.0198 |
| ADF(2) | -4.6185 | 83.1216 | 79.1216 | 75.9545 | 78.0162 |
| ADF(3) | -3.7563 | 83.2118 | 78.2118 | 74.2530 | 76.8300 |
| ADF(4) | -3.3807 | 83.3902 | 77.3902 | 72.6397 | 75.7321 |

95% critical value for the augmented Dickey-Fuller statistic = **-2.9446**
 LL = Maximized log-likelihood AIC = Akaike Information Criterion
 SBC = Schwarz Bayesian Criterion HQC = Hannan-Quinn Criterion

Unit root tests for variable **LNREERD**

The Dickey-Fuller regressions include an intercept and a linear trend

36 observations used in the estimation of all ADF regressions.

Sample period from 1996Q2 to 2005Q1

| | Test Statistic | LL | AIC | SBC | HQC |
|--------|----------------|---------|---------|---------|---------|
| DF | -4.5041 | 80.5722 | 77.5722 | 75.1969 | 76.7431 |
| ADF(1) | -3.9274 | 80.8502 | 76.8502 | 73.6832 | 75.7448 |
| ADF(2) | -4.5399 | 83.1219 | 78.1219 | 74.1631 | 76.7402 |
| ADF(3) | -3.6849 | 83.2135 | 77.2135 | 72.4629 | 75.5554 |
| ADF(4) | -3.3163 | 83.3932 | 76.3932 | 70.8509 | 74.4588 |

95% critical value for the augmented Dickey-Fuller statistic = **-3.5386**

LL = Maximized log-likelihood AIC = Akaike Information Criterion
 SBC = Schwarz Bayesian Criterion HQC = Hannan-Quinn Criterion

Unit root tests for variable **VAR5**

The Dickey-Fuller regressions include an intercept but not a trend

36 observations used in the estimation of all ADF regressions.

Sample period from 1996Q2 to 2005Q1

| | Test Statistic | LL | AIC | SBC | HQC |
|--------|----------------|-----------|-----------|-----------|-----------|
| DF | -1.7997 | -194.4803 | -196.4803 | -198.0638 | -197.0330 |
| ADF(1) | -2.1682 | -193.1947 | -196.1947 | -198.5700 | -197.0237 |
| ADF(2) | -2.6978 | -191.4326 | -195.4326 | -198.5996 | -196.5380 |
| ADF(3) | -2.6685 | -191.2634 | -196.2634 | -200.2222 | -197.6451 |
| ADF(4) | -3.2590 | -189.3279 | -195.3279 | -200.0785 | -196.9860 |

95% critical value for the augmented Dickey-Fuller statistic = **-2.9446**

LL = Maximized log-likelihood AIC = Akaike Information Criterion
 SBC = Schwarz Bayesian Criterion HQC = Hannan-Quinn Criterion

Unit root tests for variable **VAR5**

The Dickey-Fuller regressions include an intercept and a linear trend

36 observations used in the estimation of all ADF regressions.

Sample period from 1996Q2 to 2005Q1

| | Test Statistic | LL | AIC | SBC | HQC |
|--------|----------------|-----------|-----------|-----------|-----------|
| DF | -2.0451 | -193.3953 | -196.3953 | -198.7705 | -197.2243 |
| ADF(1) | -2.3292 | -192.3571 | -196.3571 | -199.5241 | -197.4624 |
| ADF(2) | -2.7795 | -190.8195 | -195.8195 | -199.7783 | -197.2013 |
| ADF(3) | -2.7019 | -190.7053 | -196.7053 | -201.4559 | -198.3634 |
| ADF(4) | -3.2253 | -188.9685 | -195.9685 | -201.5108 | -197.9029 |

95% critical value for the augmented Dickey-Fuller statistic = **-3.5386**

LL = Maximized log-likelihood AIC = Akaike Information Criterion
 SBC = Schwarz Bayesian Criterion HQC = Hannan-Quinn Criterion

Unit root tests for variable **VAR5D**

The Dickey-Fuller regressions include an intercept but not a trend

36 observations used in the estimation of all ADF regressions.

Sample period from 1996Q2 to 2005Q1

| | Test Statistic | LL | AIC | SBC | HQC |
|--------|----------------|-----------|-----------|-----------|-----------|
| DF | -4.9112 | -195.5918 | -197.5918 | -199.1753 | -198.1445 |
| ADF(1) | -3.1448 | -195.1211 | -198.1211 | -200.4964 | -198.9501 |
| ADF(2) | -2.9633 | -194.9850 | -198.9850 | -202.1521 | -200.0904 |
| ADF(3) | -2.3235 | -194.7831 | -199.7831 | -203.7419 | -201.1648 |
| ADF(4) | -3.7578 | -189.0985 | -195.0985 | -199.8491 | -196.7566 |

95% critical value for the augmented Dickey-Fuller statistic = **-2.9446**

LL = Maximized log-likelihood AIC = Akaike Information Criterion
 SBC = Schwarz Bayesian Criterion HQC = Hannan-Quinn Criterion

Unit root tests for variable **VAR5D**

The Dickey-Fuller regressions include an intercept and a linear trend

36 observations used in the estimation of all ADF regressions.

Sample period from 1996Q2 to 2005Q1

| | Test Statistic | LL | AIC | SBC | HQC |
|--------|----------------|-----------|-----------|-----------|-----------|
| DF | -4.9728 | -195.1759 | -198.1759 | -200.5512 | -199.0049 |
| ADF(1) | -3.2059 | -194.8245 | -198.8245 | -201.9915 | -199.9299 |
| ADF(2) | -3.0499 | -194.6254 | -199.6254 | -203.5842 | -201.0071 |
| ADF(3) | -2.4104 | -194.4858 | -200.4858 | -205.2364 | -202.1439 |
| ADF(4) | -3.9711 | -188.2232 | -195.2232 | -200.7655 | -197.1576 |

95% critical value for the augmented Dickey-Fuller statistic = **-3.5386**

LL = Maximized log-likelihood AIC = Akaike Information Criterion

SBC = Schwarz Bayesian Criterion HQC = Hannan-Quinn Criterion

Unit root tests for variable VAR8

The Dickey-Fuller regressions include an intercept but not a trend

36 observations used in the estimation of all ADF regressions.

Sample period from 1996Q2 to 2005Q1

| | Test Statistic | LL | AIC | SBC | HQC |
|--------|----------------|-----------|-----------|-----------|-----------|
| DF | -1.6376 | -150.7696 | -152.7696 | -154.3532 | -153.3223 |
| ADF(1) | -1.8286 | -149.9077 | -152.9077 | -155.2829 | -153.7367 |
| ADF(2) | -2.6107 | -145.8076 | -149.8076 | -152.9747 | -150.9130 |
| ADF(3) | -2.9512 | -144.8157 | -149.8157 | -153.7745 | -151.1975 |
| ADF(4) | -2.7550 | -144.7766 | -150.7766 | -155.5272 | -152.4347 |

95% critical value for the augmented Dickey-Fuller statistic = **-2.9446**

LL = Maximized log-likelihood AIC = Akaike Information Criterion

SBC = Schwarz Bayesian Criterion HQC = Hannan-Quinn Criterion

Unit root tests for variable VAR8

The Dickey-Fuller regressions include an intercept and a linear trend

36 observations used in the estimation of all ADF regressions.

Sample period from 1996Q2 to 2005Q1

| | Test Statistic | LL | AIC | SBC | HQC |
|--------|----------------|-----------|-----------|-----------|-----------|
| DF | -1.7304 | -149.2683 | -152.2683 | -154.6436 | -153.0974 |
| ADF(1) | -1.8384 | -148.8364 | -152.8364 | -156.0034 | -153.9418 |
| ADF(2) | -2.5374 | -145.3712 | -150.3712 | -154.3300 | -151.7529 |
| ADF(3) | -2.8274 | -144.5144 | -150.5144 | -155.2650 | -152.1725 |
| ADF(4) | -2.6093 | -144.4910 | -151.4910 | -157.0333 | -153.4254 |

95% critical value for the augmented Dickey-Fuller statistic = **-3.5386**

LL = Maximized log-likelihood AIC = Akaike Information Criterion

SBC = Schwarz Bayesian Criterion HQC = Hannan-Quinn Criterion

Unit root tests for variable VAR8D

The Dickey-Fuller regressions include an intercept but not a trend

36 observations used in the estimation of all ADF regressions.

Sample period from 1996Q2 to 2005Q1

| | Test Statistic | LL | AIC | SBC | HQC |
|--------|----------------|-----------|-----------|-----------|-----------|
| DF | -4.9405 | -151.6449 | -153.6449 | -155.2284 | -154.1976 |
| ADF(1) | -2.5766 | -149.2818 | -152.2818 | -154.6570 | -153.1108 |
| ADF(2) | -2.2740 | -149.2714 | -153.2714 | -156.4384 | -154.3768 |
| ADF(3) | -2.4273 | -148.8349 | -153.8349 | -157.7937 | -155.2166 |
| ADF(4) | -2.4990 | -148.5071 | -154.5071 | -159.2577 | -156.1652 |

95% critical value for the augmented Dickey-Fuller statistic = **-2.9446**
 LL = Maximized log-likelihood AIC = Akaike Information Criterion
 SBC = Schwarz Bayesian Criterion HQC = Hannan-Quinn Criterion

Unit root tests for variable VAR8D
 The Dickey-Fuller regressions include an intercept and a linear trend

36 observations used in the estimation of all ADF regressions.
 Sample period from 1996Q2 to 2005Q1

| | Test Statistic | LL | AIC | SBC | HQC |
|--------|----------------|-----------|-----------|-----------|-----------|
| DF | -5.1897 | -150.6439 | -153.6439 | -156.0192 | -154.4730 |
| ADF(1) | -2.7481 | -148.7670 | -152.7670 | -155.9341 | -153.8724 |
| ADF(2) | -2.4551 | -148.7657 | -153.7657 | -157.7245 | -155.1475 |
| ADF(3) | -2.6073 | -148.2861 | -154.2861 | -159.0367 | -155.9442 |
| ADF(4) | -2.6805 | -147.9179 | -154.9179 | -160.4602 | -156.8523 |

95% critical value for the augmented Dickey-Fuller statistic = **-3.5386**
 LL = Maximized log-likelihood AIC = Akaike Information Criterion
 SBC = Schwarz Bayesian Criterion HQC = Hannan-Quinn Criterion

Appendix III: Comparison of Individual Export Demand Models

ARIZE, VAR5

Ordinary Least Squares Estimation

Dependent variable is LN XR
 41 observations used for estimation from 1995Q1 to 2005Q1

| Regressor | Coefficient | Standard Error | T-Ratio[Prob] |
|-----------|-------------|----------------|----------------|
| CON | -11.4726 | .49310 | -23.2662[.000] |
| LNGDPR | 3.8917 | .32026 | 12.1518[.000] |
| LNREER | -.41075 | .28142 | -1.4595[.153] |
| VAR5 | .8767E-4 | .1075E-3 | .81564[.420] |

| | | | |
|----------------------------|---------|----------------------------|---------------------------------|
| R-Squared | .96646 | R-Bar-Squared | .96375 |
| S.E. of Regression | .070020 | F-stat. | F(3, 37) 355.4348[.000] |
| Mean of Dependent Variable | 4.4824 | S.D. of Dependent Variable | .36774 |
| Residual Sum of Squares | .18141 | Equation Log-likelihood | 52.9456 |
| Akaike Info. Criterion | 48.9456 | Schwarz Bayesian Criterion | 45.5185 |
| DW-statistic | 1.0984 | | |

Diagnostic Tests

```

*****
* Test Statistics * LM Version * F Version *
*****
* A:Serial Correlation*CHSQ( 4)= 15.0724[.005]*F( 4, 33)= 4.7960[.004]*
*
* B:Functional Form *CHSQ( 1)= 2.4793[.115]*F( 1, 36)= 2.3170[.137]*
*
* C:Normality *CHSQ( 2)= 1.4964[.473]* Not applicable *
*
* D:Heteroscedasticity*CHSQ( 1)= .017521[.895]*F( 1, 39)= .016674[.898]*
*****
A:Lagrange multiplier test of residual serial correlation
B:Ramsey's RESET test using the square of the fitted values
C:Based on a test of skewness and kurtosis of residuals
D:Based on the regression of squared residuals on squared fitted values

```

ARIZE, VAR8

Ordinary Least Squares Estimation

```

*****
Dependent variable is LN XR
41 observations used for estimation from 1995Q1 to 2005Q1
*****
Regressor      Coefficient      Standard Error      T-Ratio[Prob]
CON            -11.4189         .49598              -23.0227[.000]
LNGDPR         3.8190           .31108              12.2764[.000]
LNREER        -3.34971         .27219              -1.2848[.207]
VAR8           .1422E-3         .2814E-3            .50548[.616]
*****
R-Squared          .96610           R-Bar-Squared       .96335
S.E. of Regression .070404         F-stat.              F( 3, 37) 351.4338[.000]
Mean of Dependent Variable 4.4824           S.D. of Dependent Variable .36774
Residual Sum of Squares .18340           Equation Log-likelihood 52.7214
Akaike Info. Criterion 48.7214          Schwarz Bayesian Criterion 45.2942
DW-statistic      1.0933
*****

```

Diagnostic Tests

```

*****
* Test Statistics * LM Version * F Version *
*****
* A:Serial Correlation*CHSQ( 4)= 15.2283[.004]*F( 4, 33)= 4.8749[.003]*
*
* B:Functional Form *CHSQ( 1)= 3.3163[.069]*F( 1, 36)= 3.1681[.084]*
*
* C:Normality *CHSQ( 2)= 1.5323[.465]* Not applicable *
*
* D:Heteroscedasticity*CHSQ( 1)= .0026416[.959]*F( 1, 39)= .0025129[.960]*
*****
A:Lagrange multiplier test of residual serial correlation
B:Ramsey's RESET test using the square of the fitted values
C:Based on a test of skewness and kurtosis of residuals
D:Based on the regression of squared residuals on squared fitted values

```

ARIZE + GDPR(-1), VAR5

Ordinary Least Squares Estimation

Dependent variable is LNXR

40 observations used for estimation from 1995Q2 to 2005Q1

| Regressor | Coefficient | Standard Error | T-Ratio[Prob] |
|------------|-------------|----------------|----------------|
| CON | -11.4982 | .50344 | -22.8391[.000] |
| LNGDPR | 2.6750 | .71089 | 3.7629[.001] |
| LNGDPR(-1) | 1.4118 | .74558 | 1.8936[.067] |
| LNREER | -.59661 | .29213 | -2.0423[.049] |
| VAR5 | .1182E-3 | .1088E-3 | 1.0864[.285] |

| | | | |
|----------------------------|---------|----------------------------|---------------------------------|
| R-Squared | .96718 | R-Bar-Squared | .96343 |
| S.E. of Regression | .068470 | F-stat. | F(4, 35) 257.8503[.000] |
| Mean of Dependent Variable | 4.4983 | S.D. of Dependent Variable | .35804 |
| Residual Sum of Squares | .16408 | Equation Log-likelihood | 53.1677 |
| Akaike Info. Criterion | 48.1677 | Schwarz Bayesian Criterion | 43.9455 |
| DW-statistic | 1.2613 | | |

Diagnostic Tests

| * Test Statistics * | LM Version | * F Version * |
|--|------------|---------------|
| * A:Serial Correlation* CHSQ(4)= 9.4819[.050]* F(4, 31)= 2.4079[.071]* | | |
| * B:Functional Form *CHSQ(1)= 1.4954[.221]*F(1, 34)= 1.3205[.259]* | | |
| * C:Normality *CHSQ(2)= 2.2263[.329]* Not applicable * | | |
| * D:Heteroscedasticity* CHSQ(1)= .083977[.772]*F(1, 38)= .079946[.779]* | | |

- A:Lagrange multiplier test of residual serial correlation
- B:Ramsey's RESET test using the square of the fitted values
- C:Based on a test of skewness and kurtosis of residuals
- D:Based on the regression of squared residuals on squared fitted values

ARIZE + GDPR(-1), VAR8

Ordinary Least Squares Estimation

Dependent variable is LNXR

40 observations used for estimation from 1995Q2 to 2005Q1

| Regressor | Coefficient | Standard Error | T-Ratio[Prob] |
|------------|-------------|----------------|----------------|
| CON | -11.4049 | .50342 | -22.6548[.000] |
| LNGDPR | 2.6266 | .72503 | 3.6228[.001] |
| LNGDPR(-1) | 1.3526 | .74907 | 1.8057[.080] |
| LNREER | -.50967 | .28068 | -1.8159[.078] |
| VAR8 | .2085E-3 | .2814E-3 | .74115[.464] |

| | | | |
|----------------------------|---------|----------------------------|---------------------------------|
| R-Squared | .96660 | R-Bar-Squared | .96278 |
| S.E. of Regression | .069074 | F-stat. | F(4, 35) 253.2013[.000] |
| Mean of Dependent Variable | 4.4983 | S.D. of Dependent Variable | .35804 |
| Residual Sum of Squares | .16699 | Equation Log-likelihood | 52.8159 |
| Akaike Info. Criterion | 47.8159 | Schwarz Bayesian Criterion | 43.5937 |

DW-statistic 1.2380

Diagnostic Tests

 * Test Statistics * LM Version * F Version *

 * * * *
 * **A:Serial Correlation***CHSQ(4)= 9.4037[.052]*F(4, 31)= 2.3820[.073]*
 * * * *
 * **B:Functional Form** *CHSQ(1)= 2.2714[.132]*F(1, 34)= 2.0470[.162]*
 * * * *
 * **C:Normality** *CHSQ(2)= 2.2293[.328]* Not applicable *
 * * * *
 * **D:Heteroscedasticity***CHSQ(1)= .11208[.738]*F(1, 38)= .10678[.746]*

 A:Lagrange multiplier test of residual serial correlation
 B:Ramsey's RESET test using the square of the fitted values
 C:Based on a test of skewness and kurtosis of residuals
 D:Based on the regression of squared residuals on squared fitted values

ARIZE + GDPR(-1) + DV, VAR5

Ordinary Least Squares Estimation

 Dependent variable is LN XR
 40 observations used for estimation from 1995Q2 to 2005Q1

| Regressor | Coefficient | Standard Error | T-Ratio[Prob] |
|------------|-------------|----------------|----------------|
| CON | -11.6503 | .47799 | -24.3737[.000] |
| LNGDPR | 2.7008 | .66884 | 4.0380[.000] |
| LNGDPR(-1) | 1.4780 | .70195 | 2.1055[.043] |
| LNREER | -.65497 | .27593 | -2.3737[.023] |
| VAR5 | .9694E-4 | .1028E-3 | .94337[.352] |
| DV2Q98 | .15673 | .066532 | 2.3557[.024] |

 R-Squared .97178 R-Bar-Squared .96764
 S.E. of Regression .064411 F-stat. F(5, 34) 234.2019[.000]
 Mean of Dependent Variable 4.4983 S.D. of Dependent Variable .35804
 Residual Sum of Squares .14106 Equation Log-likelihood 56.1914
 Akaike Info. Criterion 50.1914 Schwarz Bayesian Criterion 45.1248
 DW-statistic 1.6397

Diagnostic Tests

 * Test Statistics * LM Version * F Version *

 * * * *
 * **A:Serial Correlation***CHSQ(4)= 2.4793[.648]*F(4, 30)= .49559[.739]*
 * * * *
 * **B:Functional Form** *CHSQ(1)= 1.4047[.236]*F(1, 33)= 1.2010[.281]*
 * * * *
 * **C:Normality** *CHSQ(2)= 1.9806[.371]* Not applicable *
 * * * *
 * **D:Heteroscedasticity***CHSQ(1)= .041552[.838]*F(1, 38)= .039515[.843]*

- A:Lagrange multiplier test of residual serial correlation
- B:Ramsey's RESET test using the square of the fitted values
- C:Based on a test of skewness and kurtosis of residuals
- D:Based on the regression of squared residuals on squared fitted values

ARIZE + GDPR(-1) + DV, VAR8

Ordinary Least Squares Estimation

Dependent variable is LN XR
 40 observations used for estimation from 1995Q2 to 2005Q1

| Regressor | Coefficient | Standard Error | T-Ratio[Prob] |
|------------|-------------|----------------|----------------|
| CON | -11.5776 | .47891 | -24.1749[.000] |
| LNGDPR | 2.6695 | .68191 | 3.9148[.000] |
| LNGDPR(-1) | 1.4220 | .70488 | 2.0174[.052] |
| LNREER | -.58355 | .26573 | -2.1960[.035] |
| VAR8 | .1505E-3 | .2657E-3 | .56640[.575] |
| DV2Q98 | .15873 | .067109 | 2.3653[.024] |

| | | | |
|----------------------------|---------|----------------------------|--------------------------|
| R-Squared | .97132 | R-Bar-Squared | .96710 |
| S.E. of Regression | .064943 | F-stat. | F(5, 34) 230.2705[.000] |
| Mean of Dependent Variable | 4.4983 | S.D. of Dependent Variable | .35804 |
| Residual Sum of Squares | .14340 | Equation Log-likelihood | 55.8625 |
| Akaike Info. Criterion | 49.8625 | Schwarz Bayesian Criterion | 44.7958 |
| DW-statistic | 1.6042 | | |

Diagnostic Tests

- * Test Statistics * LM Version * F Version *
- *****
- * A:Serial Correlation*CHSQ(4)= 2.9649[.564]*F(4, 30)= .60042[.665]*
 - * B:Functional Form *CHSQ(1)= 2.2470[.134]*F(1, 33)= 1.9641[.170]*
 - * C:Normality *CHSQ(2)= 1.9262[.382]* Not applicable *
 - * D:Heteroscedasticity*CHSQ(1)= .018330[.892]*F(1, 38)= .017422[.896]*

- A:Lagrange multiplier test of residual serial correlation
- B:Ramsey's RESET test using the square of the fitted values
- C:Based on a test of skewness and kurtosis of residuals
- D:Based on the regression of squared residuals on squared fitted values

Ordinary Least Squares Estimation

Dependent variable is LN XR
 40 observations used for estimation from 1995Q2 to 2005Q1

| Regressor | Coefficient | Standard Error | T-Ratio[Prob] |
|------------|-------------|----------------|----------------|
| CON | -11.4049 | .50342 | -22.6548[.000] |
| LNGDPR | 2.6266 | .72503 | 3.6228[.001] |
| LNGDPR(-1) | 1.3526 | .74907 | 1.8057[.080] |

```

LNREER      -.50967      .28068      -1.8159[.078]
VAR8        .2085E-3      .2814E-3      .74115[.464]
*****
R-Squared          .96660      R-Bar-Squared          .96278
S.E. of Regression .069074      F-stat.                F( 4, 35) 253.2013[.000]
Mean of Dependent Variable 4.4983      S.D. of Dependent Variable .35804
Residual Sum of Squares .16699      Equation Log-likelihood 52.8159
Akaike Info. Criterion 47.8159      Schwarz Bayesian Criterion 43.5937
DW-statistic      1.2380
*****

```

Diagnostic Tests

```

*****
* Test Statistics *      LM Version      *      F Version      *
*****
* A:Serial Correlation*CHSQ( 4)= 9.4037[.052]*F( 4, 31)= 2.3820[.073]*
*
* B:Functional Form *CHSQ( 1)= 2.2714[.132]*F( 1, 34)= 2.0470[.162]*
*
* C:Normality *CHSQ( 2)= 2.2293[.328]*      Not applicable      *
*
* D:Heteroscedasticity*CHSQ( 1)= .11208[.738]*F( 1, 38)= .10678[.746]*
*****
A:Lagrange multiplier test of residual serial correlation
B:Ramsey's RESET test using the square of the fitted values
C:Based on a test of skewness and kurtosis of residuals
D:Based on the regression of squared residuals on squared fitted values

```

Appendix IV: Stock Adjustment Mechanism

SAM, VAR5

Ordinary Least Squares Estimation

```

*****
Dependent variable is LNER
40 observations used for estimation from 1995Q2 to 2005Q1
*****
Regressor      Coefficient      Standard Error      T-Ratio[Prob]
CON            -6.0084          1.3023              -4.6138[.000]
LNER(-1)       .48152           .11005              4.3756[.000]
LNGDPR         2.4498           .42934              5.7060[.000]
LNREER         -.63888          .24244              -2.6352[.012]
LNVAR5         .015782          .012217             1.2919[.205]
*****
R-Squared          .97695      R-Bar-Squared          .97432
S.E. of Regression .057376      F-stat.                F( 4, 35) 370.9160[.000]
Mean of Dependent Variable 4.4983      S.D. of Dependent Variable .35804
Residual Sum of Squares .11522      Equation Log-likelihood 60.2385
Akaike Info. Criterion 55.2385      Schwarz Bayesian Criterion 51.0163
DW-statistic      2.2981      Durbin's h-statistic  -1.3129[.189]
*****

```

Diagnostic Tests

```

*****
* Test Statistics * LM Version * F Version *
*****
* A:Serial Correlation*CHSQ( 4)= 8.3953[.078]*F( 4, 31)= 2.0587[.110]*
*
* B:Functional Form *CHSQ( 1)= .092459[.761]*F( 1, 34)= .078772[.781]*
*
* C:Normality *CHSQ( 2)= .14733[.929]* Not applicable *
*
* D:Heteroscedasticity*CHSQ( 1)= .67551[.411]*F( 1, 38)= .65276[.424]*
*****
A:Lagrange multiplier test of residual serial correlation
B:Ramsey's RESET test using the square of the fitted values
C:Based on a test of skewness and kurtosis of residuals
D:Based on the regression of squared residuals on squared fitted values

```

SAM, VAR8

Ordinary Least Squares Estimation

```

*****
Dependent variable is LNER
40 observations used for estimation from 1995Q2 to 2005Q1
*****
Regressor      Coefficient      Standard Error      T-Ratio[Prob]
CON            -5.9056          1.3129              -4.4981[.000]
LNER(-1)      .48203           .11078              4.3513[.000]
LNGDPR        2.3370           .42454              5.5047[.000]
LNREER        -.54615          .22790              -2.3965[.022]
LNVAR8        .014261          .013082             1.0902[.283]
*****
R-Squared          .97665      R-Bar-Squared          .97398
S.E. of Regression .057755    F-stat.                F( 4, 35) 365.9410[.000]
Mean of Dependent Variable 4.4983    S.D. of Dependent Variable .35804
Residual Sum of Squares .11675    Equation Log-likelihood 59.9747
Akaike Info. Criterion 54.9747   Schwarz Bayesian Criterion 50.7525
DW-statistic      2.3117     Durbin's h-statistic   -1.3813[.167]
*****

```

Diagnostic Tests

```

*****
* Test Statistics * LM Version * F Version *
*****
* A:Serial Correlation*CHSQ( 4)= 8.9308[.063]*F( 4, 31)= 2.2277[.089]*
*
* B:Functional Form *CHSQ( 1)= .30891[.578]*F( 1, 34)= .26462[.610]*
*
* C:Normality *CHSQ( 2)= .16994[.919]* Not applicable *
*
* D:Heteroscedasticity*CHSQ( 1)= .64425[.422]*F( 1, 38)= .62206[.435]*
*****
A:Lagrange multiplier test of residual serial correlation
B:Ramsey's RESET test using the square of the fitted values
C:Based on a test of skewness and kurtosis of residuals
D:Based on the regression of squared residuals on squared fitted values

```


Appendix V: Engle – Granger Cointegration Test

ARIZE, VAR5

Ordinary Least Squares Estimation

```

*****
Dependent variable is RES5
39 observations used for estimation from 1995Q3 to 2005Q1
*****
Regressor      Coefficient    Standard Error    T-Ratio[Prob]
RES5(-1)       .45178         .14642            3.0856[.004]
*****
R-Squared          .20035      R-Bar-Squared          .20035
S.E. of Regression .061692     F-stat.                *NONE*
Mean of Dependent Variable -.1427E-3   S.D. of Dependent Variable .068989
Residual Sum of Squares .14463      Equation Log-likelihood 53.8062
Akaike Info. Criterion 52.8062    Schwarz Bayesian Criterion 51.9744
DW-statistic     1.6580     Durbin's h-statistic   2.6372[.008]
*****
    
```

Diagnostic Tests

```

*****
* Test Statistics *   LM Version   *   F Version   *
*****
* A:Serial Correlation*CHSQ( 4)= 16.0687[.003]*F( 4, 34)= 5.9563[.001]*
* B:Functional Form *CHSQ( 1)= .11245[.737]*F( 1, 37)= .10699[.745]*
* C:Normality *CHSQ( 2)= .57405[.750]* Not applicable *
* D:Heteroscedasticity*CHSQ( 1)= 1.2100[.271]*F( 1, 37)= 1.1847[.283]*
*****
A:Lagrange multiplier test of residual serial correlation
B:Ramsey's RESET test using the square of the fitted values
C:Based on a test of skewness and kurtosis of residuals
D:Based on the regression of squared residuals on squared fitted values
    
```

ARIZE, VAR8

Ordinary Least Squares Estimation

```

*****
Dependent variable is RES8
39 observations used for estimation from 1995Q3 to 2005Q1
*****
Regressor      Coefficient    Standard Error    T-Ratio[Prob]
RES8(-1)       .45407         .14607            3.1087[.004]
*****
R-Squared          .20275      R-Bar-Squared          .20275
S.E. of Regression .061887     F-stat.                *NONE*
Mean of Dependent Variable .9270E-   S.D. of Dependent Variable .069311
Residual Sum of Squares .14554      Equation Log-likelihood 53.6834
Akaike Info. Criterion 52.6834    Schwarz Bayesian Criterion 51.8517
    
```

DW-statistic 1.6681 Durbin's h-statistic 2.5293[.011]

Diagnostic Tests

 * Test Statistics * LM Version * F Version *

 * * * *
 * A:Serial Correlation*CHSQ(4)= 14.9282[.005]*F(4, 34)= 5.2713[.002]*
 * * * *
 * B:Functional Form *CHSQ(1)= .099451[.752]*F(1, 37)= .094592[.760]*
 * * * *
 * C:Normality *CHSQ(2)= .59194[.744]* Not applicable *
 * * * *
 * D:Heteroscedasticity*CHSQ(1)= 1.1570[.282]*F(1, 37)= 1.1312[.294]*

A:Lagrange multiplier test of residual serial correlation
 B:Ramsey's RESET test using the square of the fitted values
 C:Based on a test of skewness and kurtosis of residuals
 D:Based on the regression of squared residuals on squared fitted values

ARIZE + GDPR(-1), VAR5

Ordinary Least Squares Estimation

 Dependent variable is RES5LAG
 39 observations used for estimation from 1995Q3 to 2005Q1

| Regressor | Coefficient | Standard Error | T-Ratio[Prob] |
|-------------|-------------|----------------|---------------|
| RES5LAG(-1) | .36737 | .15065 | 2.4385[.020] |

| | | | |
|----------------------------|-----------|----------------------------|--------------|
| R-Squared | .13523 | R-Bar-Squared | .13523 |
| S.E. of Regression | .060992 | F-stat. | *NONE* |
| Mean of Dependent Variable | -.6296E-3 | S.D. of Dependent Variable | .065587 |
| Residual Sum of Squares | .14136 | Equation Log-likelihood | 54.2517 |
| Akaike Info. Criterion | 53.2517 | Schwarz Bayesian Criterion | 52.4199 |
| DW-statistic | 1.9556 | Durbin's h-statistic | .40916[.682] |

Diagnostic Tests

 * Test Statistics * LM Version * F Version *

 * * * *
 * A:Serial Correlation*CHSQ(4)= 9.1651[.057]*F(4, 34)= 2.6111[.053]*
 * * * *
 * B:Functional Form *CHSQ(1)= .1609E-3[.990]*F(1, 37)= .1526E-3[.990]*
 * * * *
 * C:Normality *CHSQ(2)= .51207[.774]* Not applicable *
 * * * *
 * D:Heteroscedasticity*CHSQ(1)= .10287[.748]*F(1, 37)= .097856[.756]*

A:Lagrange multiplier test of residual serial correlation
 B:Ramsey's RESET test using the square of the fitted values
 C:Based on a test of skewness and kurtosis of residuals
 D:Based on the regression of squared residuals on squared fitted values

ARIZE + GDPR(-1), VAR8

Ordinary Least Squares Estimation

```

*****
Dependent variable is RES8LAG
39 observations used for estimation from 1995Q3 to 2005Q1
*****
Regressor      Coefficient    Standard Error    T-Ratio[Prob]
RES8LAG(-1)    .38017         .14998            2.5347[.015]
*****
R-Squared          .14459      R-Bar-Squared          .14459
S.E. of Regression .061265     F-stat.              *NONE*
Mean of Dependent Variable -.4071E-3   S.D. of Dependent Variable .066240
Residual Sum of Squares .14263     Equation Log-likelihood 54.0774
Akaike Info. Criterion 53.0774   Schwarz Bayesian Criterion 52.2456
DW-statistic      1.9535     Durbin's h-statistic .41460[.678]
*****
    
```

Diagnostic Tests

```

*****
* Test Statistics *   LM Version   *   F Version   *
*****
* A:Serial Correlation*CHSQ( 4)= 10.8970[.028]*F( 4, 34)= 3.2959[.022]*
*
* B:Functional Form *CHSQ( 1)= .0036752[.952]*F( 1, 37)= .0034870[.953]*
*
* C:Normality *CHSQ( 2)= .57524[.750]* Not applicable *
*
* D:Heteroscedasticity*CHSQ( 1)= .11202[.738]*F( 1, 37)= .10658[.746]*
*****
A:Lagrange multiplier test of residual serial correlation
B:Ramsey's RESET test using the square of the fitted values
C:Based on a test of skewness and kurtosis of residuals
D:Based on the regression of squared residuals on squared fitted values
    
```

Appendix VI: Error Correction Model (Engle – Granger)

ARIZE, VAR5

Ordinary Least Squares Estimation

```

*****
Dependent variable is LNERD
39 observations used for estimation from 1995Q3 to 2005Q1
*****
Regressor      Coefficient    Standard Error    T-Ratio[Prob]
CON            .011371        .012628           .90043[.374]
LNGDPRD        2.4351         .71511            3.4052[.002]
LNREERD        -.33800        .42229            -.80039[.429]
VAR5D          .9796E-4       .1987E-3          .49310[.625]
RES5(-1)       -.53663        .16702            -3.2129[.003]
*****
R-Squared          .42558      R-Bar-Squared          .35801
    
```

| | | | | |
|----------------------------|---------|----------------------------|-----------|--------------|
| S.E. of Regression | .061650 | F-stat. | F(4, 34) | 6.2977[.001] |
| Mean of Dependent Variable | .028308 | S.D. of Dependent Variable | .076943 | |
| Residual Sum of Squares | .12922 | Equation Log-likelihood | 56.0019 | |
| Akaike Info. Criterion | 51.0019 | Schwarz Bayesian Criterion | 46.8430 | |
| DW-statistic | 2.0921 | | | |

Diagnostic Tests

| | | | |
|-------------------------|---------------------------|----------------------------|---|
| * Test Statistics * | LM Version | * F Version | * |
| ***** | | | |
| * A:Serial Correlation* | CHSQ(4)= 7.0967[.131]* | F(4, 30)= 1.6683[.183]* | |
| * B:Functional Form | *CHSQ(1)= 5.1674[.023]* | F(1, 33)= 5.0402[.032]* | |
| * C:Normality | *CHSQ(2)= .42801[.807]* | Not applicable | * |
| * D:Heteroscedasticity* | CHSQ(1)= .3763E-4[.995]* | F(1, 37)= .3570E-4[.995]* | |

A:Lagrange multiplier test of residual serial correlation
 B:Ramsey's RESET test using the square of the fitted values
 C:Based on a test of skewness and kurtosis of residuals
 D:Based on the regression of squared residuals on squared fitted values

ARIZE, VAR8

Ordinary Least Squares Estimation

Dependent variable is LNERD

39 observations used for estimation from 1995Q3 to 2005Q1

| Regressor | Coefficient | Standard Error | T-Ratio[Prob] |
|-----------|-------------|----------------|---------------|
| CON | .011508 | .012616 | .91217[.368] |
| LNGDPRD | 2.4399 | .71546 | 3.4102[.002] |
| LNREERD | -.34818 | .42102 | -.82699[.414] |
| VAR5D | .8022E-4 | .1970E-3 | .40717[.686] |
| RES8(-1) | -.52953 | .16478 | -3.2135[.003] |

| | | | |
|----------------------------|---------|----------------------------|------------------------|
| R-Squared | .42563 | R-Bar-Squared | .35806 |
| S.E. of Regression | .061647 | F-stat. | F(4, 34) 6.2989[.001] |
| Mean of Dependent Variable | .028308 | S.D. of Dependent Variable | .076943 |
| Residual Sum of Squares | .12921 | Equation Log-likelihood | 56.0036 |
| Akaike Info. Criterion | 51.0036 | Schwarz Bayesian Criterion | 46.8447 |
| DW-statistic | 2.0916 | | |

Diagnostic Tests

| | | | |
|-------------------------|--------------------------|--------------------------|---|
| * Test Statistics * | LM Version | * F Version | * |
| ***** | | | |
| * A:Serial Correlation* | CHSQ(4)= 7.1487[.128]* | F(4, 30)= 1.6833[.180]* | |
| * B:Functional Form | *CHSQ(1)= 5.2778[.022]* | F(1, 33)= 5.1648[.030]* | |
| * C:Normality | *CHSQ(2)= .47091[.790]* | Not applicable | * |

```

*           *           *           *
* D:Heteroscedasticity*CHSQ( 1)= .014933[.903]*F( 1, 37)= .014172[.906]*
*****
A:Lagrange multiplier test of residual serial correlation
B:Ramsey's RESET test using the square of the fitted values
C:Based on a test of skewness and kurtosis of residuals
D:Based on the regression of squared residuals on squared fitted values
    
```

ARIZE + GDPR(-1), VAR5

Ordinary Least Squares Estimation

```

*****
Dependent variable is LNERD
39 observations used for estimation from 1995Q3 to 2005Q1
*****
Regressor      Coefficient      Standard Error      T-Ratio[Prob]
CON            .031769          .014096             2.2538[.031]
LNGDPRD       1.5442           .68147             2.2659[.030]
LGDPRDL       -1.3892          .67296             -2.0643[.047]
LNREERD       -.32797          .36154             -.90715[.371]
VAR5D         .8347E-4         .1764E-3           .47307[.639]
RES5LAG(-1)   -.66223          .14835             -4.4639[.000]
*****
R-Squared      .58572          R-Bar-Squared      .52295
S.E. of Regression .053143      F-stat.            F( 5, 33)  9.3314[.000]
Mean of Dependent Variable .028308      S.D. of Dependent Variable .076943
Residual Sum of Squares .093198      Equation Log-likelihood 62.3749
Akaike Info. Criterion 56.3749      Schwarz Bayesian Criterion 51.3842
DW-statistic   1.4059
*****
    
```

Diagnostic Tests

```

*****
* Test Statistics *      LM Version      *      F Version      *
*****
* A:Serial Correlation*CHSQ( 4)= 13.0072[.011]*F( 4, 29)= 3.6280[.016]*
*           *           *           *
* B:Functional Form *CHSQ( 1)= 2.3074[.129]*F( 1, 32)= 2.0123[.166]*
*           *           *           *
* C:Normality      *CHSQ( 2)= 1.2573[.533]*      Not applicable      *
*           *           *           *
* D:Heteroscedasticity*CHSQ( 1)= .47169[.492]*F( 1, 37)= .45298[.505]*
*****
A:Lagrange multiplier test of residual serial correlation
B:Ramsey's RESET test using the square of the fitted values
C:Based on a test of skewness and kurtosis of residuals
D:Based on the regression of squared residuals on squared fitted values
    
```

ARIZE + GDPR(-1), VAR8

Ordinary Least Squares Estimation

```

*****
Dependent variable is LNERD
39 observations used for estimation from 1995Q3 to 2005Q1
*****
Regressor      Coefficient      Standard Error      T-Ratio[Prob]
    
```

| | | | |
|----------------------------|----------|----------------------------|------------------------|
| CON | .031851 | .014208 | 2.2418[.032] |
| LNGDPRD | 1.5665 | .68780 | 2.2776[.029] |
| LGDPDRL | -1.3928 | .67811 | -2.0539[.048] |
| LNREERD | -.34331 | .36364 | -.94407[.352] |
| VAR5D | .5216E-4 | .1757E-3 | .29682[.768] |
| RES8LAG(-1) | -.64119 | .14660 | -4.3738[.000] |
| ***** | | | |
| R-Squared | .57939 | R-Bar-Squared | .51566 |
| S.E. of Regression | .053548 | F-stat. | F(5, 33) 9.0916[.000] |
| Mean of Dependent Variable | .028308 | S.D. of Dependent Variable | .076943 |
| Residual Sum of Squares | .094623 | Equation Log-likelihood | 62.0791 |
| Akaike Info. Criterion | 56.0791 | Schwarz Bayesian Criterion | 51.0884 |
| DW-statistic | 1.4312 | | |
| ***** | | | |

Diagnostic Tests

| | | | |
|------------------------|---|----------------|---|
| ***** | | | |
| * Test Statistics * | LM Version | * F Version | * |
| ***** | | | |
| * A:Serial Correlation | *CHSQ(4)= 12.7296[.013]*F(4, 29)= 3.5131[.019]* | | |
| * B:Functional Form | *CHSQ(1)= 2.1808[.140]*F(1, 32)= 1.8954[.178]* | | |
| * C:Normality | *CHSQ(2)= 1.3193[.517]* | Not applicable | * |
| * D:Heteroscedasticity | *CHSQ(1)= .54045[.462]*F(1, 37)= .51994[.475]* | | |
| ***** | | | |

- A:Lagrange multiplier test of residual serial correlation
- B:Ramsey's RESET test using the square of the fitted values
- C:Based on a test of skewness and kurtosis of residuals
- D:Based on the regression of squared residuals on squared fitted values

Appendix VII: ARDL method

Lags: 4, VAR5

Autoregressive Distributed Lag Estimates
 ARDL(2) selected based on Akaike Information Criterion

| | | | |
|---|-------------|-------------------|------------------|
| ***** | | | |
| Dependent variable is LNER | | | |
| 37 observations used for estimation from 1996Q1 to 2005Q1 | | | |
| ***** | | | |
| Regressor | Coefficient | Standard Error | T-Ratio[Prob] |
| LNER(-1) | .39222 | .12684 | 3.0922[.004] |
| LNER(-2) | .30207 | .16043 | 1.8828[.069] |
| CON | -3.8077 | 1.6270 | -2.3404[.026] |
| LNGDPR | 1.9271 | .47627 | 4.0463[.000] |
| LNREER | -.80609 | .24506 | -3.2893[.003] |
| LNVAR5 | .022212 | .014056 | 1.5802[.124] |
| ***** | | | |
| R-Squared | .97714 | R-Bar-Squared | 97345 |
| S.E. of Regression | .054817 | F-stat. F(5, 31) | 264.9569 [.000] |

| | | | |
|----------------------------|---------|----------------------------|---------|
| Mean of Dependent Variable | 4.5414 | S.D. of Dependent Variable | .33640 |
| Residual Sum of Squares | .093153 | Equation Log-likelihood | 58.2113 |
| Akaike Info. Criterion | 52.2113 | Schwarz Bayesian Criterion | 47.3785 |
| DW-statistic | 1.9195 | | |

Diagnostic Tests

* Test Statistics * LM Version * F Version *

* * *

* A:Serial Correlation*CHSQ(4)= 7.9879[.092]*F(4, 27)= 1.8585[.147]*

* * *

* B:Functional Form *CHSQ(1)= .055484[.814]*F(1, 30)= .045055[.833]*

* * *

* C:Normality *CHSQ(2)= 1.1039[.576]* Not applicable *

* * *

* D:Heteroscedasticity*CHSQ(1)= 1.1696[.279]*F(1, 35)= 1.1425[.292]*

- A:Lagrange multiplier test of residual serial correlation
- B:Ramsey's RESET test using the square of the fitted values
- C:Based on a test of skewness and kurtosis of residuals
- D:Based on the regression of squared residuals on squared fitted values

Lags: 4, VAR5, Long-run coefficients

Estimated Long Run Coefficients using the ARDL Approach

ARDL(2) selected based on Akaike Information Criterion

Dependent variable is LNER

37 observations used for estimation from 1996Q1 to 2005Q1

| Regressor | Coefficient | Standard Error | T-Ratio[Prob] |
|-----------|-------------|----------------|---------------|
| CON | -12.4549 | 1.6690 | -7.4625[.000] |
| LNGDPR | 6.3036 | 1.8525 | 3.4028[.002] |
| LNREER | -2.6367 | 1.6775 | -1.5718[.126] |
| LNVAR5 | .072655 | .060155 | 1.2078[.236] |

Lags: 4, VAR5, ECM

Error Correction Representation for the Selected ARDL Model

ARDL(2) selected based on Akaike Information Criterion

Dependent variable is dLNER

37 observations used for estimation from 1996Q1 to 2005Q1

| Regressor | Coefficient | Standard Error | T-Ratio[Prob] |
|-----------|-------------|----------------|---------------|
| dLNER1 | -.30207 | .16043 | -1.8828[.069] |
| dCON | -3.8077 | 1.6270 | -2.3404[.026] |
| dLNGDPR | 1.9271 | .47627 | 4.0463[.000] |
| dLNREER | -.80609 | .24506 | -3.2893[.003] |
| dLNVAR5 | .022212 | .014056 | 1.5802[.124] |
| ecm(-1) | -.30572 | .14285 | -2.1401[.040] |

List of additional temporary variables created:

dLNER = LNER-LNER(-1)

dLNER1 = LNER(-1)-LNER(-2)

dCON = CON-CON(-1)
 dLNGDPR = LNGDPR-LNGDPR(-1)
 dLNREER = LNREER-LNREER(-1)
 dLNVAR5 = LNVAR5-LNVAR5(-1)
 ecm = LNER + 12.4549*CON -6.3036*LNGDPR + 2.6367*LNREER -.072655*LNVAR5

| | | | |
|----------------------------|---------|----------------------------|--------------|
| R-Squared | .55027 | R-Bar-Squared | .47773 |
| S.E. of Regression | .054817 | F-stat. F(5, 31) | 7.5860[.000] |
| Mean of Dependent Variable | .027297 | S.D. of Dependent Variable | .075853 |
| Residual Sum of Squares | .093153 | Equation Log-likelihood | 58.2113 |
| Akaike Info. Criterion | 52.2113 | Schwarz Bayesian Criterion | 47.3785 |
| DW-statistic | 1.9195 | | |

R-Squared and R-Bar-Squared measures refer to the dependent variable
 dLNER and in cases where the error correction model is highly
 restricted, these measures could become negative.

Lags: 4, VAR8

Autoregressive Distributed Lag Estimates
 ARDL(2) selected based on Akaike Information Criterion

Dependent variable is LNER
 37 observations used for estimation from 1996Q1 to 2005Q1

| Regressor | Coefficient | Standard Error | T-Ratio[Prob] |
|-----------|-------------|----------------|---------------|
| LNER(-1) | .39072 | .12908 | 3.0269[.005] |
| LNER(-2) | .28736 | .16297 | 1.7632[.088] |
| CON | -3.7771 | 1.6554 | -2.2817[.030] |
| LNGDPR | 1.8146 | .48307 | 3.7565[.001] |
| LNREER | -.67773 | .23442 | -2.8911[.007] |
| LNVAR8 | .017012 | .014369 | 1.1839[.245] |

| | | | |
|----------------------------|---------|----------------------------|----------------|
| R-Squared | .97636 | R-Bar-Squared | .97255 |
| S.E. of Regression | .055736 | F-stat. F(5, 31) | 256.0886[.000] |
| Mean of Dependent Variable | 4.5414 | S.D. of Dependent Variable | .33640 |
| Residual Sum of Squares | .096302 | Equation Log-likelihood | 57.5961 |
| Akaike Info. Criterion | 51.5961 | Schwarz Bayesian Criterion | 46.7634 |
| DW-statistic | 1.9215 | | |

Diagnostic Tests

| * Test Statistics * | LM Version | * F Version * |
|-------------------------|----------------------------|-----------------------------|
| * A:Serial Correlation* | *CHSQ(4)= 8.0550[.090]* | *F(4, 27)= 1.8784[.143]* |
| * B:Functional Form | *CHSQ(1)= .0036029[.952]* | *F(1, 30)= .0029216[.957]* |
| * C:Normality | *CHSQ(2)= 1.2631[.532]* | Not applicable * |
| * D:Heteroscedasticity | *CHSQ(1)= .82611[.363]* | *F(1, 35)= .79930[.377]* |

- A:Lagrange multiplier test of residual serial correlation
- B:Ramsey's RESET test using the square of the fitted values
- C:Based on a test of skewness and kurtosis of residuals
- D:Based on the regression of squared residuals on squared fitted values

Lags: 4, VAR5, Long-run coefficients

Estimated Long Run Coefficients using the ARDL Approach
 ARDL(2) selected based on Akaike Information Criterion

```
*****
Dependent variable is LNER
37 observations used for estimation from 1996Q1 to 2005Q1
*****
Regressor      Coefficient    Standard Error    T-Ratio[Prob]
CON            -11.7329       1.4193            -8.2669[.000]
LNGDPR        5.6368        1.4657            3.8457[.001]
LNREER       -2.1053        1.3619            -1.5459[.132]
LNVAR8        .052844       .051671           1.0227[.314]
*****
```

Lags: 4, VAR8, ECM

Error Correction Representation for the Selected ARDL Model
 ARDL(2) selected based on Akaike Information Criterion

```
*****
Dependent variable is dLNER
37 observations used for estimation from 1996Q1 to 2005Q1
*****
Regressor      Coefficient    Standard Error    T-Ratio[Prob]
dLNER1        -.28736       .16297            -1.7632[.088]
dCON          -3.7771       1.6554            -2.2817[.030]
dLNGDPR       1.8146        .48307            3.7565[.001]
dLNREER      -.67773       .23442            -2.8911[.007]
dLNVAR8       .017012       .014369           1.1839[.245]
ecm(-1)      -.32192       .14453            -2.2274[.033]
*****
```

List of additional temporary variables created:

```
dLNER = LNER-LNER(-1)
dLNER1 = LNER(-1)-LNER(-2)
dCON = CON-CON(-1)
dLNGDPR = LNGDPR-LNGDPR(-1)
dLNREER = LNREER-LNREER(-1)
dLNVAR8 = LNVAR8-LNVAR8(-1)
ecm = LNER + 11.7329*CON -5.6368*LNGDPR + 2.1053*LNREER - .052844*LNVAR8
*****
```

```
R-Squared          .53506    R-Bar-Squared      .46007
S.E. of Regression .055736   F-stat.            F( 5, 31) 7.1351[.000]
Mean of Dependent Variable .027297   S.D. of Dependent Variable .075853
Residual Sum of Squares .096302   Equation Log-likelihood 57.5961
Akaike Info. Criterion 51.5961   Schwarz Bayesian Criterion 46.7634
DW-statistic      1.9215
*****
```

R-Squared and R-Bar-Squared measures refer to the dependent variable dLNER and in cases where the error correction model is highly restricted, these measures could become negative.

Appendix VIII: Regressions – bilateral trade flows⁷⁹

Germany

Ordinary Least Squares Estimation

```

*****
Dependent variable is LNXGER
29 observations used for estimation from 1999Q4 to 2006Q4
*****
Regressor          Coefficient    Standard Error    T-Ratio[Prob]
C                  -3.2702        8.7135            -.37530[.711]
LNER               .88532        .60316            1.4678[.155]
VAREUR            -.0019710     .8829E-3         -2.2324[.035]
LNGDPGER          .86743        2.4396            .35557[.725]
*****
R-Squared          .63389        R-Bar-Squared     .58996
S.E. of Regression .077914      F-stat. F( 3, 25) 14.4284[.000]
Mean of Dependent Variable 4.6992      S.D. of Dependent Variable .12167
Residual Sum of Squares .15177      Equation Log-likelihood 35.0152
Akaike Info. Criterion 31.0152     Schwarz Bayesian Criterion 28.2806
DW-statistic      .96171
*****
    
```

Diagnostic Tests

```

*****
* Test Statistics *   LM Version   *   F Version   *
*****
* A:Serial Correlation*CHSQ( 4)= 11.5568[.021]*F( 4, 21)= 3.4783[.025]*
* B:Functional Form *CHSQ( 1)= 1.1768[.278]*F( 1, 24)= 1.0151[.324]*
* C:Normality *CHSQ( 2)= .48028[.787]* Not applicable *
* D:Heteroscedasticity*CHSQ( 1)= .3817E-3[.984]*F( 1, 27)= .3554E-3[.985]*
*****
A:Lagrange multiplier test of residual serial correlation
B:Ramsey's RESET test using the square of the fitted values
C:Based on a test of skewness and kurtosis of residuals
D:Based on the regression of squared residuals on squared fitted values
    
```

⁷⁹ Full results from Dickey-Fuller and Augmented Dickey-Fuller test for individual bilateral export demand models can be found at jurecka.webz.cz.

France

Ordinary Least Squares Estimation

```

*****
Dependent variable is LNXFRA
29 observations used for estimation from 1999Q4 to 2006Q4
*****
Regressor      Coefficient    Standard Error    T-Ratio[Prob]
C              -26.8809      3.9967            -6.7257[.000]
LNER           1.1213       .60145            1.8644[.074]
VAREUR        -.0014928     .6827E-3         -2.1865[.038]
LNGDPFRA      5.7521       1.4127            4.0717[.000]
*****
R-Squared      .94057    R-Bar-Squared    .93344
S.E. of Regression .073094  F-stat.  F( 3, 25) 131.8913[.000]
Mean of Dependent Variable 4.9466  S.D. of Dependent Variable .28332
Residual Sum of Squares .13357  Equation Log-likelihood 36.8671
Akaike Info. Criterion 32.8671  Schwarz Bayesian Criterion 30.1325
DW-statistic 2.2660
*****
    
```

Diagnostic Tests

```

*****
* Test Statistics *    LM Version    *    F Version    *
*****
* A:Serial Correlation*CHSQ( 4)= 6.6327[.157]*F( 4, 21)= 1.5568[.223]*
*
* B:Functional Form *CHSQ( 1)= 3.1387[.076]*F( 1, 24)= 2.9128[.101]*
*
* C:Normality *CHSQ( 2)= 1.4984[.473]* Not applicable *
*
* D:Heteroscedasticity*CHSQ( 1)= 1.4149[.234]*F( 1, 27)= 1.3849[.250]*
*****
A:Lagrange multiplier test of residual serial correlation
B:Ramsey's RESET test using the square of the fitted values
C:Based on a test of skewness and kurtosis of residuals
D:Based on the regression of squared residuals on squared fitted values
    
```

Italy

Ordinary Least Squares Estimation

```

*****
Dependent variable is LNXITA
29 observations used for estimation from 1999Q4 to 2006Q4
*****
Regressor      Coefficient    Standard Error    T-Ratio[Prob]
C              -36.0123     13.8427           -2.6015[.015]
LNER           1.1808      .86135            1.3708[.183]
VAREUR        -.0017633    .0011095         -1.5893[.125]
LNGDPITA      7.6782      3.7705            2.0364[.052]
*****
R-Squared      .77389    R-Bar-Squared    .74676
S.E. of Regression .12960  F-stat.  F( 3, 25) 28.5216[.000]
Mean of Dependent Variable 4.9036  S.D. of Dependent Variable .25754
Residual Sum of Squares .41993  Equation Log-likelihood 20.2576
Akaike Info. Criterion 16.2576  Schwarz Bayesian Criterion 13.5230
DW-statistic 1.7770
    
```

Diagnostic Tests

```

* Test Statistics *    LM Version    *    F Version    *
*****
*          *          *          *
* A:Serial Correlation*CHSQ( 4)= 14.6537[.005]*F( 4, 21)= 5.3625[.004]*
*          *          *          *
* B:Functional Form *CHSQ( 1)= .044494[.833]*F( 1, 24)= .036879[.849]*
*          *          *          *
* C:Normality      *CHSQ( 2)= 3.4578[.177]*    Not applicable    *
*          *          *          *
* D:Heteroscedasticity*CHSQ( 1)= .080349[.777]*F( 1, 27)= .075016[.786]*
*****
    
```

A:Lagrange multiplier test of residual serial correlation
 B:Ramsey's RESET test using the square of the fitted values
 C:Based on a test of skewness and kurtosis of residuals
 D:Based on the regression of squared residuals on squared fitted values

Spain

Ordinary Least Squares Estimation

Dependent variable is LNXESP
 29 observations used for estimation from 1999Q4 to 2006Q4

| Regressor | Coefficient | Standard Error | T-Ratio[Prob] |
|-----------|-------------|----------------|----------------|
| C | -18.6263 | 1.4591 | -12.7657[.000] |
| LNER | -.39016 | .93996 | -.41508[.682] |
| VAREUR | .8321E-4 | .9989E-3 | .083300[.934] |
| LNGDPESP | 5.4329 | 1.0475 | 5.1865[.000] |

```

*****
R-Squared          .91975  R-Bar-Squared          .91012
S.E. of Regression .10825  F-stat.  F( 3, 25) 95.5051[.000]
Mean of Dependent Variable 5.0594  S.D. of Dependent Variable .36107
Residual Sum of Squares .29296  Equation Log-likelihood 25.4784
Akaike Info. Criterion 21.4784  Schwarz Bayesian Criterion 18.7438
DW-statistic       2.1988
*****
    
```

Diagnostic Tests

```

* Test Statistics *    LM Version    *    F Version    *
*****
*          *          *          *
* A:Serial Correlation*CHSQ( 4)= 11.8546[.018]*F( 4, 21)= 3.6299[.021]*
*          *          *          *
* B:Functional Form *CHSQ( 1)= 2.1179[.146]*F( 1, 24)= 1.8909[.182]*
*          *          *          *
* C:Normality      *CHSQ( 2)= .90988[.634]*    Not applicable    *
*          *          *          *
* D:Heteroscedasticity*CHSQ( 1)= 3.9869[.046]*F( 1, 27)= 4.3036[.048]*
*****
    
```

A:Lagrange multiplier test of residual serial correlation
 B:Ramsey's RESET test using the square of the fitted values
 C:Based on a test of skewness and kurtosis of residuals

D:Based on the regression of squared residuals on squared fitted values

Netherlands

Ordinary Least Squares Estimation

```

*****
Dependent variable is LNXNED
29 observations used for estimation from 1999Q4 to 2006Q4
*****
Regressor      Coefficient      Standard Error      T-Ratio[Prob]
C              -32.0039         5.8653              -5.4565[.000]
LNER          -.71768          .88265              -.81310[.424]
VAREUR        -.2343E-3        .0010019           -.23386[.817]
LNGDPNED      8.6850           2.0732              4.1892[.000]
*****
R-Squared      .84511  R-Bar-Squared      .82653
S.E. of Regression .10727  F-stat.  F( 3, 25) 45.4692[.000]
Mean of Dependent Variable 4.9036  S.D. of Dependent Variable .25754
Residual Sum of Squares .28766  Equation Log-likelihood 25.7434
Akaike Info. Criterion 21.7434  Schwarz Bayesian Criterion 19.0088
DW-statistic 2.3378
*****
    
```

Diagnostic Tests

```

*****
* Test Statistics *   LM Version   *   F Version   *
*****
* A:Serial Correlation*CHSQ( 4)= 22.0122[.000]*F( 4, 21)= 16.5381[.000]*
*
* B:Functional Form *CHSQ( 1)= .49105[.483]*F( 1, 24)= .41338[.526]*
*
* C:Normality *CHSQ( 2)= 2.5122[.285]* Not applicable *
*
* D:Heteroscedasticity*CHSQ( 1)= .35464[.551]*F( 1, 27)= .33427[.568]*
*****
A:Lagrange multiplier test of residual serial correlation
B:Ramsey's RESET test using the square of the fitted values
C:Based on a test of skewness and kurtosis of residuals
D:Based on the regression of squared residuals on squared fitted values
    
```

Slovakia

Ordinary Least Squares Estimation

```

*****
Dependent variable is LNXSVK
29 observations used for estimation from 1999Q4 to 2006Q4
*****
Regressor      Coefficient      Standard Error      T-Ratio[Prob]
C              -2.2302         1.6067              -1.3880[.177]
LNER          -.30860         .40348              -.76484[.452]
VARSKK        -.7938E-3       .4230E-3            -1.8766[.072]
LNGDPSVK      1.8177          .18786              9.6758[.000]
*****
R-Squared      .87990  R-Bar-Squared      .86549
S.E. of Regression .086442  F-stat.  F( 3, 25) 61.0520[.000]
    
```

Mean of Dependent Variable 4.8591 S.D. of Dependent Variable .23569
Residual Sum of Squares .18680 Equation Log-likelihood 32.0032
Akaike Info. Criterion 28.0032 Schwarz Bayesian Criterion 25.2686
DW-statistic 1.3791

Diagnostic Tests

* Test Statistics * LM Version * F Version *

* * * *

* A:Serial Correlation*CHSQ(4)= 7.4971[.112]*F(4, 21)= 1.8304[.161]*

* * * *

* B:Functional Form *CHSQ(1)= .021052[.885]*F(1, 24)= .017435[.896]*

* * * *

* C:Normality *CHSQ(2)= .75298[.686]* Not applicable *

* * * *

* D:Heteroscedasticity*CHSQ(1)= 1.4588[.227]*F(1, 27)= 1.4302[.242]*

A:Lagrange multiplier test of residual serial correlation

B:Ramsey's RESET test using the square of the fitted values

C:Based on a test of skewness and kurtosis of residuals

D:Based on the regression of squared residuals on squared fitted values